## Table 1

# Senior Loan Officer Opinion Survey on Bank Lending Practices at Selected Large Banks in the United States 1 - 

(Status of policy as of January 2014)
Questions 1-6 ask about commercial and industrial (C\&I) loans at your bank. Questions 1-3 deal with changes in your bank's lending policies over the past three months. Questions 4-5 deal with changes in demand for C\&I loans over the past three months. Question 6 asks about changes in prospective demand for $C \& I$ loans at your bank, as indicated by the volume of recent inquiries about the availability of new credit lines or increases in existing lines. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.

1. Over the past three months, how have your bank's credit standards for approving applications for C\&I loans or credit lines-other than those to be used to finance mergers and acquisitions-to large and middle-market firms and to small firms changed? (If your bank defines firm size differently from the categories suggested below, please use your definitions and indicate what they are.)
A. Standards for large and middle-market firms (annual sales of $\$ 50$ million or more):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 63 | 86.3 | 34 | 85.0 | 29 | 87.9 |
| Eased somewhat | 10 | 13.7 | 6 | 15.0 | 4 | 12.1 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 73 | 100.0 | 40 | 100.0 | 33 | 100.0 |

B. Standards for small firms (annual sales of less than $\$ 50$ million):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 1.4 | 0 | 0.0 | 1 | 2.9 |
| Remained basically unchanged | 67 | 93.1 | 36 | 97.3 | 31 | 88.6 |
| Eased somewhat | 4 | 5.6 | 1 | 2.7 | 3 | 8.6 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 72 | 100.0 | 37 | 100.0 | 35 | 100.0 |

2. For applications for C\&I loans or credit lines-other than those to be used to finance mergers and acquisitions-from large and middle-market firms and from small firms that your bank currently is willing to approve, how have the terms of those loans changed over the past three months?
A. Terms for large and middle-market firms (annual sales of $\$ 50$ million or more):
a. Maximum size of credit lines

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 1.4 | 1 | 2.5 | 0 | 0.0 |
| Remained basically unchanged | 57 | 79.2 | 28 | 70.0 | 29 | 90.6 |
| Eased somewhat | 14 | 19.4 | 11 | 27.5 | 3 | 9.4 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 72 | 100.0 | 40 | 100.0 | 32 | 100.0 |

b. Maximum maturity of loans or credit lines

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 63 | 87.5 | 34 | 85.0 | 29 | 90.6 |
| Eased somewhat | 9 | 12.5 | 6 | 15.0 | 3 | 9.4 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 72 | 100.0 | 40 | 100.0 | 32 | 100.0 |

c. Costs of credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 52 | 72.2 | 25 | 62.5 | 27 | 84.4 |
| Eased somewhat | 20 | 27.8 | 15 | 37.5 | 5 | 15.6 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 72 | 100.0 | 40 | 100.0 | 32 | 100.0 |

d. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 2.8 | 0 | 0.0 | 2 | 6.3 |
| Remained basically unchanged | 26 | 36.1 | 13 | 32.5 | 13 | 40.6 |
| Eased somewhat | 44 | 61.1 | 27 | 67.5 | 17 | 53.1 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 72 | 100.0 | 40 | 100.0 | 32 | 100.0 |

e. Premiums charged on riskier loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 4.2 | 0 | 0.0 | 3 | 9.4 |
| Remained basically unchanged | 58 | 80.6 | 32 | 80.0 | 26 | 81.3 |
| Eased somewhat | 10 | 13.9 | 7 | 17.5 | 3 | 9.4 |
| Eased considerably | 1 | 1.4 | 1 | 2.5 | 0 | 0.0 |
| Total | 72 | 100.0 | 40 | 100.0 | 32 | 100.0 |

f. Loan covenants

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 1.4 | 0 | 0.0 | 1 | 3.1 |
| Remained basically unchanged | 51 | 70.8 | 26 | 65.0 | 25 | 78.1 |
| Eased somewhat | 19 | 26.4 | 13 | 32.5 | 6 | 18.8 |
| Eased considerably | 1 | 1.4 | 1 | 2.5 | 0 | 0.0 |
| Total | 72 | 100.0 | 40 | 100.0 | 32 | 100.0 |

g. Collateralization requirements

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 66 | 91.7 | 37 | 92.5 | 29 | 90.6 |
| Eased somewhat | 6 | 8.3 | 3 | 7.5 | 3 | 9.4 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 72 | 100.0 | 40 | 100.0 | 32 | 100.0 |

h. Use of interest rate floors (more use=tightened, less use=eased)

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 1.4 | 0 | 0.0 | 1 | 3.1 |
| Remained basically unchanged | 46 | 64.8 | 26 | 66.7 | 20 | 62.5 |
| Eased somewhat | 19 | 26.8 | 10 | 25.6 | 9 | 28.1 |
| Eased considerably | 5 | 7.0 | 3 | 7.7 | 2 | 6.3 |
| Total | 71 | 100.0 | 39 | 100.0 | 32 | 100.0 |

B. Terms for small firms (annual sales of less than $\$ 50$ million):
a. Maximum size of credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 62 | 88.6 | 30 | 83.3 | 32 | 94.1 |
| Eased somewhat | 8 | 11.4 | 6 | 16.7 | 2 | 5.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 70 | 100.0 | 36 | 100.0 | 34 | 100.0 |

b. Maximum maturity of loans or credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 1.4 | 0 | 0.0 | 1 | 2.9 |
| Remained basically unchanged | 61 | 87.1 | 30 | 83.3 | 31 | 91.2 |
| Eased somewhat | 8 | 11.4 | 6 | 16.7 | 2 | 5.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 70 | 100.0 | 36 | 100.0 | 34 | 100.0 |

c. Costs of credit lines

|  | All Respondents |  | Large Banks | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 52 | 74.3 | 24 | 66.7 | 28 | 82.4 |
| Eased somewhat | 18 | 25.7 | 12 | 33.3 | 6 | 17.6 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 70 | 100.0 | 36 | 100.0 | 34 | 100.0 |

d. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 2.9 | 0 | 0.0 | 2 | 5.9 |
| Remained basically unchanged | 30 | 42.9 | 13 | 36.1 | 17 | 50.0 |
| Eased somewhat | 38 | 54.3 | 23 | 63.9 | 15 | 44.1 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 70 | 100.0 | 36 | 100.0 | 34 | 100.0 |

e. Premiums charged on riskier loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 4.3 | 0 | 0.0 | 3 | 8.8 |
| Remained basically unchanged | 61 | 87.1 | 33 | 91.7 | 28 | 82.4 |
| Eased somewhat | 6 | 8.6 | 3 | 8.3 | 3 | 8.8 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 70 | 100.0 | 36 | 100.0 | 34 | 100.0 |

f. Loan covenants

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 2.9 | 0 | 0.0 | 2 | 5.9 |
| Remained basically unchanged | 52 | 74.3 | 25 | 69.4 | 27 | 79.4 |
| Eased somewhat | 16 | 22.9 | 11 | 30.6 | 5 | 14.7 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 70 | 100.0 | 36 | 100.0 | 34 | 100.0 |

g. Collateralization requirements

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 2.9 | 0 | 0.0 | 2 | 5.9 |
| Remained basically unchanged | 63 | 90.0 | 33 | 91.7 | 30 | 88.2 |
| Eased somewhat | 5 | 7.1 | 3 | 8.3 | 2 | 5.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 70 | 100.0 | 36 | 100.0 | 34 | 100.0 |

h. Use of interest rate floors (more use=tightened, less use=eased)

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 1.5 | 0 | 0.0 | 1 | 2.9 |
| Remained basically unchanged | 46 | 67.6 | 23 | 67.6 | 23 | 67.6 |
| Eased somewhat | 18 | 26.5 | 9 | 26.5 | 9 | 26.5 |
| Eased considerably | 3 | 4.4 | 2 | 5.9 | 1 | 2.9 |
| Total | 68 | 100.0 | 34 | 100.0 | 34 | 100.0 |

3. If your bank has tightened or eased its credit standards or its terms for C\&I loans or credit lines over the past three months (as described in questions 1 and 2), how important have been the following possible reasons for the change?
A. Possible reasons for tightening credit standards or loan terms:
a. Deterioration in your bank's current or expected capital position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |
| Somewhat important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |

b. Less favorable or more uncertain economic outlook

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 4 | 66.7 | 1 | 100.0 | 3 | 60.0 |
| Somewhat important | 2 | 33.3 | 0 | 0.0 | 2 | 40.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |

c. Worsening of industry-specific problems (please specify industries)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 5 | 83.3 | 0 | 0.0 | 5 | 100.0 |
| Somewhat important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Very important | 1 | 16.7 | 1 | 100.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |

d. Less aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |
| Somewhat important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |

e. Reduced tolerance for risk

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 1 | 16.7 | 1 | 100.0 | 0 | 0.0 |
| Somewhat important | 4 | 66.7 | 0 | 0.0 | 4 | 80.0 |
| Very important | 1 | 16.7 | 0 | 0.0 | 1 | 20.0 |
| Total | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |

f. Decreased liquidity in the secondary market for these loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |
| Somewhat important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |

g. Deterioration in your bank's current or expected liquidity position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |
| Somewhat important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |

h. Increased concerns about the effects of legislative changes, supervisory actions, or changes in accounting standards

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 3 | 50.0 | 1 | 100.0 | 2 | 40.0 |
| Somewhat important | 1 | 16.7 | 0 | 0.0 | 1 | 20.0 |
| Very important | 2 | 33.3 | 0 | 0.0 | 2 | 40.0 |
| Total | 6 | 100.0 | 1 | 100.0 | 5 | 100.0 |

B. Possible reasons for easing credit standards or loan terms:
a. Improvement in your bank's current or expected capital position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 42 | 87.5 | 25 | 86.2 | 17 | 89.5 |
| Somewhat important | 5 | 10.4 | 4 | 13.8 | 1 | 5.3 |
| Very important | 1 | 2.1 | 0 | 0.0 | 1 | 5.3 |
| Total | 48 | 100.0 | 29 | 100.0 | 19 | 100.0 |

b. More favorable or less uncertain economic outlook

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 23 | 46.9 | 12 | 40.0 | 11 | 57.9 |
| Somewhat important | 22 | 44.9 | 17 | 56.7 | 5 | 26.3 |
| Very important | 4 | 8.2 | 1 | 3.3 | 3 | 15.8 |
| Total | 49 | 100.0 | 30 | 100.0 | 19 | 100.0 |

c. Improvement in industry-specific problems (please specify industries)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 40 | 81.6 | 26 | 86.7 | 14 | 73.7 |
| Somewhat important | 7 | 14.3 | 3 | 10.0 | 4 | 21.1 |
| Very important | 2 | 4.1 | 1 | 3.3 | 1 | 5.3 |
| Total | 49 | 100.0 | 30 | 100.0 | 19 | 100.0 |

d. More aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 2 | 4.1 | 1 | 3.3 | 1 | 5.3 |
| Somewhat important | 14 | 28.6 | 7 | 23.3 | 7 | 36.8 |
| Very important | 33 | 67.3 | 22 | 73.3 | 11 | 57.9 |
| Total | 49 | 100.0 | 30 | 100.0 | 19 | 100.0 |

e. Increased tolerance for risk

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 36 | 73.5 | 22 | 73.3 | 14 | 73.7 |
| Somewhat important | 11 | 22.4 | 8 | 26.7 | 3 | 15.8 |
| Very important | 2 | 4.1 | 0 | 0.0 | 2 | 10.5 |
| Total | 49 | 100.0 | 30 | 100.0 | 19 | 100.0 |

f. Increased liquidity in the secondary market for these loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 41 | 83.7 | 25 | 83.3 | 16 | 84.2 |
| Somewhat important | 6 | 12.2 | 4 | 13.3 | 2 | 10.5 |
| Very important | 2 | 4.1 | 1 | 3.3 | 1 | 5.3 |
| Total | 49 | 100.0 | 30 | 100.0 | 19 | 100.0 |

g. Improvement in your bank's current or expected liquidity position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 46 | 93.9 | 29 | 96.7 | 17 | 89.5 |
| Somewhat important | 2 | 4.1 | 1 | 3.3 | 1 | 5.3 |
| Very important | 1 | 2.0 | 0 | 0.0 | 1 | 5.3 |
| Total | 49 | 100.0 | 30 | 100.0 | 19 | 100.0 |

h. Reduced concerns about the effects of legislative changes, supervisory actions, or changes in accounting standards

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 45 | 93.8 | 29 | 96.7 | 16 | 88.9 |
| Somewhat important | 2 | 4.2 | 1 | 3.3 | 1 | 5.6 |
| Very important | 1 | 2.1 | 0 | 0.0 | 1 | 5.6 |
| Total | 48 | 100.0 | 30 | 100.0 | 18 | 100.0 |

4. Apart from normal seasonal variation, how has demand for C\&I loans changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)
A. Demand for C\&I loans from large and middle-market firms (annual sales of $\$ 50$ million or more):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 17 | 23.3 | 9 | 22.5 | 8 | 24.2 |
| About the same | 51 | 69.9 | 27 | 67.5 | 24 | 72.7 |
| Moderately weaker | 5 | 6.8 | 4 | 10.0 | 1 | 3.0 |
| Substantially weaker | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 73 | 100.0 | 40 | 100.0 | 33 | 100.0 |

B. Demand for C\&I loans from small firms (annual sales of less than $\$ 50$ million):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 14 | 19.7 | 5 | 13.9 | 9 | 25.7 |
| About the same | 53 | 74.6 | 29 | 80.6 | 24 | 68.6 |
| Moderately weaker | 4 | 5.6 | 2 | 5.6 | 2 | 5.7 |
| Substantially weaker | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

5. If demand for C\&I loans has strengthened or weakened over the past three months (as described in question 4), how important have been the following possible reasons for the change?
A. If stronger loan demand (answer 1 or 2 to question 4A or 4B), possible reasons:
a. Customer inventory financing needs increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 8 | 40.0 | 5 | 45.5 | 3 | 33.3 |
| Somewhat important | 11 | 55.0 | 6 | 54.5 | 5 | 55.6 |
| Very important | 1 | 5.0 | 0 | 0.0 | 1 | 11.1 |
| Total | 20 | 100.0 | 11 | 100.0 | 9 | 100.0 |

b. Customer accounts receivable financing needs increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 8 | 40.0 | 6 | 54.5 | 2 | 22.2 |
| Somewhat important | 11 | 55.0 | 5 | 45.5 | 6 | 66.7 |
| Very important | 1 | 5.0 | 0 | 0.0 | 1 | 11.1 |
| Total | 20 | 100.0 | 11 | 100.0 | 9 | 100.0 |

c. Customer investment in plant or equipment increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 5 | 23.8 | 4 | 36.4 | 1 | 10.0 |
| Somewhat important | 15 | 71.4 | 7 | 63.6 | 8 | 80.0 |
| Very important | 1 | 4.8 | 0 | 0.0 | 1 | 10.0 |
| Total | 21 | 100.0 | 11 | 100.0 | 10 | 100.0 |

d. Customer internally generated funds decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 17 | 85.0 | 8 | 72.7 | 9 | 100.0 |
| Somewhat important | 3 | 15.0 | 3 | 27.3 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 20 | 100.0 | 11 | 100.0 | 9 | 100.0 |

e. Customer merger or acquisition financing needs increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 9 | 45.0 | 4 | 36.4 | 5 | 55.6 |
| Somewhat important | 9 | 45.0 | 6 | 54.5 | 3 | 33.3 |
| Very important | 2 | 10.0 | 1 | 9.1 | 1 | 11.1 |
| Total | 20 | 100.0 | 11 | 100.0 | 9 | 100.0 |

f. Customer borrowing shifted to your bank from other bank or nonbank sources because these other sources became less attractive

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 10 | 50.0 | 7 | 63.6 | 3 | 33.3 |
| Somewhat important | 8 | 40.0 | 3 | 27.3 | 5 | 55.6 |
| Very important | 2 | 10.0 | 1 | 9.1 | 1 | 11.1 |
| Total | 20 | 100.0 | 11 | 100.0 | 9 | 100.0 |

g. Customers' precautionary demand for cash and liquidity increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 17 | 85.0 | 9 | 81.8 | 8 | 88.9 |
| Somewhat important | 3 | 15.0 | 2 | 18.2 | 1 | 11.1 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 20 | 100.0 | 11 | 100.0 | 9 | 100.0 |

B. If weaker loan demand (answer 4 or 5 to question 4A or 4B), possible reasons:
a. Customer inventory financing needs decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 3 | 50.0 | 3 | 75.0 | 0 | 0.0 |
| Somewhat important | 3 | 50.0 | 1 | 25.0 | 2 | 100.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 4 | 100.0 | 2 | 100.0 |

b. Customer accounts receivable financing needs decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 4 | 66.7 | 4 | 100.0 | 0 | 0.0 |
| Somewhat important | 2 | 33.3 | 0 | 0.0 | 2 | 100.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 4 | 100.0 | 2 | 100.0 |

c. Customer investment in plant or equipment decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 1 | 16.7 | 1 | 25.0 | 0 | 0.0 |
| Somewhat important | 5 | 83.3 | 3 | 75.0 | 2 | 100.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 4 | 100.0 | 2 | 100.0 |

d. Customer internally generated funds increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 2 | 33.3 | 1 | 25.0 | 1 | 50.0 |
| Somewhat important | 3 | 50.0 | 2 | 50.0 | 1 | 50.0 |
| Very important | 1 | 16.7 | 1 | 25.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 4 | 100.0 | 2 | 100.0 |

e. Customer merger or acquisition financing needs decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 2 | 33.3 | 1 | 25.0 | 1 | 50.0 |
| Somewhat important | 2 | 33.3 | 1 | 25.0 | 1 | 50.0 |
| Very important | 2 | 33.3 | 2 | 50.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 4 | 100.0 | 2 | 100.0 |

f. Customer borrowing shifted from your bank to other bank or nonbank sources because these other sources became more attractive

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 6 | 100.0 | 4 | 100.0 | 2 | 100.0 |
| Somewhat important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 4 | 100.0 | 2 | 100.0 |

g. Customers' precautionary demand for cash and liquidity decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 4 | 66.7 | 2 | 50.0 | 2 | 100.0 |
| Somewhat important | 1 | 16.7 | 1 | 25.0 | 0 | 0.0 |
| Very important | 1 | 16.7 | 1 | 25.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 4 | 100.0 | 2 | 100.0 |

6. At your bank, apart from seasonal variation, how has the number of inquiries from potential business borrowers regarding the availability and terms of new credit lines or increases in existing lines changed over the past three months? (Please consider only inquiries for additional or increased C\&I lines as opposed to the refinancing of existing loans.)

|  | All Respondents | Large Banks | Other Banks |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| The number of inquiries has increased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| The number of inquiries has increased moderately | 18 | 24.0 | 8 | 20.0 | 10 | 28.6 |
| The number of inquiries has stayed about the same | 51 | 68.0 | 29 | 72.5 | 22 | 62.9 |
| The number of inquiries has decreased moderately | 6 | 8.0 | 3 | 7.5 | 3 | 8.6 |
| The number of inquiries has decreased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 75 | 100.0 | 40 | 100.0 | 35 | 100.0 |

On March 21, 2013, federal bank regulators released interagency guidance outlining high-level principles related to safe-and-sound leveraged lending activities (letter SR 13-3). ${ }_{-}^{2}$ The guidance applies to all financial institutions supervised by the Federal Reserve that engage in leveraged lending activities, and became effective on May 21, 2013. Please answer the following questions in light of the supervisory guidance. Question 7 asks what percentage of C\&I loans currently on your bank's books you currently consider leveraged. Question 8 asks how your bank has changed its lending policies for leveraged loans generally in anticipation of, or as a result of, the release of the supervisory guidance. Question 9 asks about the fraction of leveraged lending that is subject to the supervisory guidance. Question 10 asks about how your bank's underwriting or purchases of participations in various categories of leveraged lending have been affected by the supervisory guidance. Question 11 asks about your assessment of the likelihood of various possibilities for firms which otherwise would have borrowed from your bank.
7. Approximately what percentage of C\&I loans currently on your bank's books do you consider to be leveraged loans? (Please report the approximate share of total C\&I loans that you currently consider to be leveraged regardless of whether they have been or are potentially affected by the supervisory guidance).

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| More than 0 percent and less than 5 percent | 32 | 51.6 | 13 | 33.3 | 19 | 82.6 |
| More than 5 percent and less than 10 percent | 23 | 37.1 | 19 | 48.7 | 4 | 17.4 |
| More than 10 percent and less than 20 percent | 6 | 9.7 | 6 | 15.4 | 0 | 0.0 |
| More than 20 percent and less than 35 percent | 1 | 1.6 | 1 | 2.6 | 0 | 0.0 |
| More than 35 percent and less than 60 percent | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| More than 60 percent | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 62 | 100.0 | 39 | 100.0 | 23 | 100.0 |

For this question, 13 respondents answered "My bank does not currently have any C\&I loans that it considers to be leveraged loans on its books."
8. How has your bank changed its lending policies for leveraged loans generally -that is, for all leveraged loans-in anticipation of or as a result of the release of the supervisory guidance?
a. Credit standards

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 15 | 25.9 | 11 | 28.9 | 4 | 20.0 |
| Remained basically unchanged | 43 | 74.1 | 27 | 71.1 | 16 | 80.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 58 | 100.0 | 38 | 100.0 | 20 | 100.0 |

For this question, 13 respondents answered "My bank is generally not active."
b. Price-related terms (higher fees and wider spreads=tightened; lower fees and narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 6 | 10.3 | 4 | 10.5 | 2 | 10.0 |
| Remained basically unchanged | 50 | 86.2 | 32 | 84.2 | 18 | 90.0 |
| Eased somewhat | 2 | 3.4 | 2 | 5.3 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 58 | 100.0 | 38 | 100.0 | 20 | 100.0 |

For this question, 13 respondents answered "My bank is generally not active."
c. Maximum loan size

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 5 | 8.6 | 4 | 10.5 | 1 | 5.0 |
| Remained basically unchanged | 52 | 89.7 | 33 | 86.8 | 19 | 95.0 |
| Eased somewhat | 1 | 1.7 | 1 | 2.6 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 58 | 100.0 | 38 | 100.0 | 20 | 100.0 |

For this question, 13 respondents answered "My bank is generally not active."
d. Maximum loan tenor

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 5.2 | 1 | 2.6 | 2 | 10.0 |
| Remained basically unchanged | 54 | 93.1 | 36 | 94.7 | 18 | 90.0 |
| Eased somewhat | 1 | 1.7 | 1 | 2.6 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 58 | 100.0 | 38 | 100.0 | 20 | 100.0 |

For this question, 13 respondents answered "My bank is generally not active."
e. Collateralization requirements

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 4 | 6.9 | 2 | 5.3 | 2 | 10.0 |
| Remained basically unchanged | 53 | 91.4 | 35 | 92.1 | 18 | 90.0 |
| Eased somewhat | 1 | 1.7 | 1 | 2.6 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 58 | 100.0 | 38 | 100.0 | 20 | 100.0 |

For this question, 13 respondents answered "My bank is generally not active."
f. Total number of covenants (more=tightened; fewer=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 11 | 19.0 | 8 | 21.1 | 3 | 15.0 |
| Remained basically unchanged | 45 | 77.6 | 28 | 73.7 | 17 | 85.0 |
| Eased somewhat | 2 | 3.4 | 2 | 5.3 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 58 | 100.0 | 38 | 100.0 | 20 | 100.0 |

For this question, 13 respondents answered "My bank is generally not active."
g. Maximum debt to EBITDA restrictions

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 17 | 29.3 | 12 | 31.6 | 5 | 25.0 |
| Remained basically unchanged | 39 | 67.2 | 24 | 63.2 | 15 | 75.0 |
| Eased somewhat | 2 | 3.4 | 2 | 5.3 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 58 | 100.0 | 38 | 100.0 | 20 | 100.0 |

For this question, 13 respondents answered "My bank is generally not active."
9. Approximately what fraction of the dollar value of leveraged loans that typically had been underwritten or participated in by your bank do you judge has been or will be curtailed or significantly altered by the supervisory guidance?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| More than 0 percent and less than 5 percent | 9 | 39.1 | 6 | 31.6 | 3 | 75.0 |
| More than 5 percent and less than 10 percent | 6 | 26.1 | 6 | 31.6 | 0 | 0.0 |
| More than 10 percent and less than 20 percent | 6 | 26.1 | 5 | 26.3 | 1 | 25.0 |
| More than 20 percent and less than 35 percent | 2 | 8.7 | 2 | 10.5 | 0 | 0.0 |
| More than 35 percent and less than 60 percent | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| More than 60 percent | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 23 | 100.0 | 19 | 100.0 | 4 | 100.0 |

For this question, 50 respondents answered "No material quantity of loans that my bank typically would have underwritten or participated in is affected by this guidance."
10. Please indicate how the dollar volume of your bank's underwriting (regardless of whether the underwriting is best efforts or firm commitment) or purchasing of participations in some leveraged loans for each of the following categories has been or will be affected by the supervisory guidance.
A. By borrowers' use of funds:
a. For leveraged buyout purposes or capital distributions

|  | All Respondents |  | Large Banks | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Decreased substantially | 1 | 2.7 | 1 | 3.4 | 0 | 0.0 |
| Decreased somewhat | 13 | 35.1 | 10 | 34.5 | 3 | 37.5 |
| Remained basically unchanged | 22 | 59.5 | 17 | 58.6 | 5 | 62.5 |
| Increased somewhat | 1 | 2.7 | 1 | 3.4 | 0 | 0.0 |
| Increased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 37 | 100.0 | 29 | 100.0 | 8 | 100.0 |

b. For mergers and acquisitions purposes

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Decreased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Decreased somewhat | 11 | 29.7 | 9 | 31.0 | 2 | 25.0 |
| Remained basically unchanged | 24 | 64.9 | 18 | 62.1 | 6 | 75.0 |
| Increased somewhat | 2 | 5.4 | 2 | 6.9 | 0 | 0.0 |
| Increased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 37 | 100.0 | 29 | 100.0 | 8 | 100.0 |

c. For refinancing purposes

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Decreased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Decreased somewhat | 8 | 21.1 | 5 | 17.2 | 3 | 33.3 |
| Remained basically unchanged | 29 | 76.3 | 23 | 79.3 | 6 | 66.7 |
| Increased somewhat | 1 | 2.6 | 1 | 3.4 | 0 | 0.0 |
| Increased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 38 | 100.0 | 29 | 100.0 | 9 | 100.0 |

d. For investment or other general purposes

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Decreased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Decreased somewhat | 9 | 24.3 | 6 | 21.4 | 3 | 33.3 |
| Remained basically unchanged | 28 | 75.7 | 22 | 78.6 | 6 | 66.7 |
| Increased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 37 | 100.0 | 28 | 100.0 | 9 | 100.0 |

B. By size of firm:
a. Large firms

|  | All Respondents |  | Large Banks | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Decreased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Decreased somewhat | 9 | 25.0 | 7 | 25.0 | 2 | 25.0 |
| Remained basically unchanged | 26 | 72.2 | 20 | 71.4 | 6 | 75.0 |
| Increased somewhat | 1 | 2.8 | 1 | 3.6 | 0 | 0.0 |
| Increased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 36 | 100.0 | 28 | 100.0 | 8 | 100.0 |

b. Middle-market firms

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Decreased substantially | 1 | 2.7 | 1 | 3.6 | 0 | 0.0 |
| Decreased somewhat | 9 | 24.3 | 6 | 21.4 | 3 | 33.3 |
| Remained basically unchanged | 26 | 70.3 | 20 | 71.4 | 6 | 66.7 |
| Increased somewhat | 1 | 2.7 | 1 | 3.6 | 0 | 0.0 |
| Increased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 37 | 100.0 | 28 | 100.0 | 9 | 100.0 |

c. Small firms

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Decreased substantially | 1 | 2.9 | 1 | 3.8 | 0 | 0.0 |
| Decreased somewhat | 9 | 25.7 | 6 | 23.1 | 3 | 33.3 |
| Remained basically unchanged | 24 | 68.6 | 18 | 69.2 | 6 | 66.7 |
| Increased somewhat | 1 | 2.9 | 1 | 3.8 | 0 | 0.0 |
| Increased substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 35 | 100.0 | 26 | 100.0 | 9 | 100.0 |

11. If you answered that your bank "decreased substantially" or "decreased somewhat" its underwriting or purchasing of participations in some categories of leveraged loans (answers 1 or 2 to one or more loan categories in question 10), please indicate how likely the following possibilities are for the firms which would have borrowed from your bank.
a. Affected firms will generally be able to turn to other sources of funding (such as borrowing from institutions that are not subject to the leveraged lending supervisory guidance or increasing their reliance on the high-yield bond market)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Much less likely | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Somewhat less likely | 3 | 17.6 | 3 | 21.4 | 0 | 0.0 |
| About as likely | 2 | 11.8 | 0 | 0.0 | 2 | 66.7 |
| Somewhat more likely | 6 | 35.3 | 6 | 42.9 | 0 | 0.0 |
| Much more likely | 5 | 29.4 | 5 | 35.7 | 0 | 0.0 |
| Unknown | 1 | 5.9 | 0 | 0.0 | 1 | 33.3 |
| Total | 17 | 100.0 | 14 | 100.0 | 3 | 100.0 |

b. Affected firms will reduce their demand for all sources of financing of investment in plant or equipment

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Much less likely | 5 | 29.4 | 5 | 35.7 | 0 | 0.0 |
| Somewhat less likely | 2 | 11.8 | 2 | 14.3 | 0 | 0.0 |
| About as likely | 3 | 17.6 | 2 | 14.3 | 1 | 33.3 |
| Somewhat more likely | 5 | 29.4 | 4 | 28.6 | 1 | 33.3 |
| Much more likely | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Unknown | 2 | 11.8 | 1 | 7.1 | 1 | 33.3 |
| Total | 17 | 100.0 | 14 | 100.0 | 3 | 100.0 |

c. Affected firms will reduce their demand for all sources of financing of merger and acquisitions, leveraged buyouts, or capital distribution activities

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Much less likely | 3 | 17.6 | 3 | 21.4 | 0 | 0.0 |
| Somewhat less likely | 3 | 17.6 | 3 | 21.4 | 0 | 0.0 |
| About as likely | 4 | 23.5 | 3 | 21.4 | 1 | 33.3 |
| Somewhat more likely | 5 | 29.4 | 4 | 28.6 | 1 | 33.3 |
| Much more likely | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Unknown | 2 | 11.8 | 1 | 7.1 | 1 | 33.3 |
| Total | 17 | 100.0 | 14 | 100.0 | 3 | 100.0 |

d. Affected firms will reduce their demand for all sources of financing of other activities (for example, inventory accumulation)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Much less likely | 4 | 23.5 | 4 | 28.6 | 0 | 0.0 |
| Somewhat less likely | 3 | 17.6 | 3 | 21.4 | 0 | 0.0 |
| About as likely | 3 | 17.6 | 2 | 14.3 | 1 | 33.3 |
| Somewhat more likely | 5 | 29.4 | 4 | 28.6 | 1 | 33.3 |
| Much more likely | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Unknown | 2 | 11.8 | 1 | 7.1 | 1 | 33.3 |
| Total | 17 | 100.0 | 14 | 100.0 | 3 | 100.0 |

Questions 12-17 ask about changes in standards and demand over the past three months for three different types of CRE loans at your bank: construction and land development loans, loans secured by nonfarm nonresidential properties, and loans secured by multifamily residential properties. Please report changes in enforcement of existing policies as changes in policies.
12. Over the past three months, how have your bank's credit standards for approving new applications for construction and land development loans or credit lines changed?

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 4.1 | 0 | 0.0 | 3 | 8.6 |
| Remained basically unchanged | 62 | 83.8 | 32 | 82.1 | 30 | 85.7 |
| Eased somewhat | 9 | 12.2 | 7 | 17.9 | 2 | 5.7 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 74 | 100.0 | 39 | 100.0 | 35 | 100.0 |

13. Over the past three months, how have your bank's credit standards for approving new applications for loans secured by nonfarm nonresidential properties changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 2.7 | 0 | 0.0 | 2 | 5.7 |
| Remained basically unchanged | 66 | 88.0 | 34 | 85.0 | 32 | 91.4 |
| Eased somewhat | 7 | 9.3 | 6 | 15.0 | 1 | 2.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 75 | 100.0 | 40 | 100.0 | 35 | 100.0 |

14. Over the past three months, how have your bank's credit standards for approving new applications for loans secured by multifamily residential properties changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 1.4 | 0 | 0.0 | 1 | 2.9 |
| Tightened somewhat | 6 | 8.1 | 1 | 2.6 | 5 | 14.3 |
| Remained basically unchanged | 55 | 74.3 | 29 | 74.4 | 26 | 74.3 |
| Eased somewhat | 12 | 16.2 | 9 | 23.1 | 3 | 8.6 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 74 | 100.0 | 39 | 100.0 | 35 | 100.0 |

15. Apart from normal seasonal variation, how has demand for construction and land development loans changed over the past three months? (Please consider the number of requests for new spot loans, for disbursement of funds under existing loan commitments, and for new or increased credit lines.)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 24 | 32.4 | 10 | 25.6 | 14 | 40.0 |
| About the same | 47 | 63.5 | 28 | 71.8 | 19 | 54.3 |
| Moderately weaker | 2 | 2.7 | 1 | 2.6 | 1 | 2.9 |
| Substantially weaker | 1 | 1.4 | 0 | 0.0 | 1 | 2.9 |
| Total | 74 | 100.0 | 39 | 100.0 | 35 | 100.0 |

16. Apart from normal seasonal variation, how has demand for loans secured by nonfarm nonresidential properties changed over the past three months? (Please consider the number of requests for new spot loans, for disbursement of funds under existing loan commitments, and for new or increased credit lines.)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 2 | 2.7 | 2 | 5.0 | 0 | 0.0 |
| Moderately stronger | 21 | 28.0 | 8 | 20.0 | 13 | 37.1 |
| About the same | 50 | 66.7 | 30 | 75.0 | 20 | 57.1 |
| Moderately weaker | 1 | 1.3 | 0 | 0.0 | 1 | 2.9 |
| Substantially weaker | 1 | 1.3 | 0 | 0.0 | 1 | 2.9 |
| Total | 75 | 100.0 | 40 | 100.0 | 35 | 100.0 |

17. Apart from normal seasonal variation, how has demand for loans secured by multifamily residential properties changed over the past three months? (Please consider the number of requests for new spot loans, for disbursement of funds under existing loan commitments, and for new or increased credit lines.)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 2 | 2.7 | 1 | 2.6 | 1 | 2.9 |
| Moderately stronger | 21 | 28.4 | 9 | 23.1 | 12 | 34.3 |
| About the same | 45 | 60.8 | 26 | 66.7 | 19 | 54.3 |
| Moderately weaker | 5 | 6.8 | 3 | 7.7 | 2 | 5.7 |
| Substantially weaker | 1 | 1.4 | 0 | 0.0 | 1 | 2.9 |
| Total | 74 | 100.0 | 39 | 100.0 | 35 | 100.0 |

Questions 18-19 ask about three categories of residential mortgage loans at your bank—prime residential mortgages, nontraditional residential mortgages, and subprime residential mortgages. Question 18 deals with changes in your bank's credit standards for loans in each of these categories over the past three months. Question 19 deals with changes in demand for loans in each of these categories over the same period. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if the standards are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.

For the purposes of this survey, please use the following definitions of these loan categories (note that the loan categories are not mutually exclusive) and include first-lien loans only:

- The prime category of residential mortgages includes loans made to borrowers that typically had relatively strong, well-documented credit histories, relatively high credit scores, and relatively low debt-to-income ratios at the time of origination. This would include fully amortizing loans that have a fixed rate, a standard adjustable rate, or a common hybrid adjustable rate-those for which the interest rate is initially fixed for a multi-year period and subsequently adjusts more frequently.
- The nontraditional category of residential mortgages includes, but is not limited to, adjustable-rate mortgages with multiple payment options, interest-only mortgages, and "Alt-A" products such as mortgages with limited income verification and mortgages secured by non-owner-occupied properties. (Please exclude standard adjustable-rate mortgages and common hybrid adjustable-rate mortgages.)
- The subprime category of residential mortgages typically includes loans made to borrowers that displayed one or more of the following characteristics at the time of origination: weakened credit histories that include payment delinquencies, chargeoffs, judgments, and/or bankruptcies; reduced repayment capacity as measured by credit scores or debt-to-income ratios; or incomplete credit histories.

18. Over the past three months, how have your bank's credit standards for approving applications from individuals for mortgage loans to purchase homes changed?
A. Credit standards on mortgage loans that your bank categorizes as prime residential mortgages have:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 1.4 | 1 | 2.8 | 0 | 0.0 |
| Tightened somewhat | 6 | 8.5 | 1 | 2.8 | 5 | 14.3 |
| Remained basically unchanged | 58 | 81.7 | 28 | 77.8 | 30 | 85.7 |
| Eased somewhat | 6 | 8.5 | 6 | 16.7 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

For this question, 1 respondents answered "My bank does not originate prime residential mortgages."
B. Credit standards on mortgage loans that your bank categorizes as nontraditional residential mortgages have:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 6 | 17.1 | 3 | 15.0 | 3 | 20.0 |
| Remained basically unchanged | 26 | 74.3 | 14 | 70.0 | 12 | 80.0 |
| Eased somewhat | 3 | 8.6 | 3 | 15.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 35 | 100.0 | 20 | 100.0 | 15 | 100.0 |

For this question, 37 respondents answered "My bank does not originate nontraditional residential mortgages."
C. Credit standards on mortgage loans that your bank categorizes as subprime residential mortgages have:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 20.0 | 0 | 0.0 | 1 | 33.3 |
| Remained basically unchanged | 4 | 80.0 | 2 | 100.0 | 2 | 66.7 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 5 | 100.0 | 2 | 100.0 | 3 | 100.0 |

For this question, 67 respondents answered "My bank does not originate subprime residential mortgages."
19. Apart from normal seasonal variation, how has demand for mortgages to purchase homes changed over the past three months? (Please consider only new originations as opposed to the refinancing of existing mortgages.)
A. Demand for mortgages that your bank categorizes as prime residential mortgages was:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 14 | 19.7 | 3 | 8.3 | 11 | 31.4 |
| About the same | 23 | 32.4 | 12 | 33.3 | 11 | 31.4 |
| Moderately weaker | 26 | 36.6 | 16 | 44.4 | 10 | 28.6 |
| Substantially weaker | 8 | 11.3 | 5 | 13.9 | 3 | 8.6 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

For this question, 1 respondents answered "My bank does not originate prime residential mortgages."
B. Demand for mortgages that your bank categorizes as nontraditional residential mortgages was:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 3 | 8.6 | 0 | 0.0 | 3 | 20.0 |
| About the same | 13 | 37.1 | 7 | 35.0 | 6 | 40.0 |
| Moderately weaker | 17 | 48.6 | 11 | 55.0 | 6 | 40.0 |
| Substantially weaker | 2 | 5.7 | 2 | 10.0 | 0 | 0.0 |
| Total | 35 | 100.0 | 20 | 100.0 | 15 | 100.0 |

For this question, 37 respondents answered "My bank does not originate nontraditional residential mortgages."
C. Demand for mortgages that your bank categorizes as subprime residential mortgages was:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 1 | 20.0 | 0 | 0.0 | 1 | 33.3 |
| About the same | 2 | 40.0 | 2 | 100.0 | 0 | 0.0 |
| Moderately weaker | 2 | 40.0 | 0 | 0.0 | 2 | 66.7 |
| Substantially weaker | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 5 | 100.0 | 2 | 100.0 | 3 | 100.0 |

For this question, 67 respondents answered "My bank does not originate subprime residential mortgages."

Questions 20-21 ask about revolving home equity lines of credit at your bank. Question 20 deals with changes in your bank's credit standards over the past three months. Question 21 deals with changes in demand. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if they are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.
20. Over the past three months, how have your bank's credit standards for approving applications for revolving home equity lines of credit changed?

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 4.2 | 0 | 0.0 | 3 | 9.1 |
| Remained basically unchanged | 63 | 88.7 | 35 | 92.1 | 28 | 84.8 |
| Eased somewhat | 5 | 7.0 | 3 | 7.9 | 2 | 6.1 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 38 | 100.0 | 33 | 100.0 |

21. Apart from normal seasonal variation, how has demand for revolving home equity lines of credit changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 1 | 1.4 | 1 | 2.6 | 0 | 0.0 |
| Moderately stronger | 11 | 15.5 | 7 | 18.4 | 4 | 12.1 |
| About the same | 45 | 63.4 | 22 | 57.9 | 23 | 69.7 |
| Moderately weaker | 13 | 18.3 | 7 | 18.4 | 6 | 18.2 |
| Substantially weaker | 1 | 1.4 | 1 | 2.6 | 0 | 0.0 |
| Total | 71 | 100.0 | 38 | 100.0 | 33 | 100.0 |

Questions 22-31 ask about consumer lending at your bank. Question 22 deals with changes in your bank's willingness to make consumer loans over the past three months. Questions 23-28 deal with changes in credit standards and loan terms over the same period. Questions 29-31deal with changes in demand for consumer loans over the past three months. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.
22. Please indicate your bank's willingness to make consumer installment loans now as opposed to three months ago.

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Much more willing | 2 | 2.8 | 1 | 2.8 | 1 | 2.9 |
| Somewhat more willing | 10 | 14.1 | 3 | 8.3 | 7 | 20.0 |
| About unchanged | 58 | 81.7 | 31 | 86.1 | 27 | 77.1 |
| Somewhat less willing | 1 | 1.4 | 1 | 2.8 | 0 | 0.0 |
| Much less willing | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

23. Over the past three months, how have your bank's credit standards for approving applications for credit cards from individuals or households changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 53 | 93.0 | 30 | 96.8 | 23 | 88.5 |
| Eased somewhat | 4 | 7.0 | 1 | 3.2 | 3 | 11.5 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 31 | 100.0 | 26 | 100.0 |

24. Over the past three months, how have your bank's credit standards for approving applications for auto loans to individuals or households changed? (Please include loans arising from retail sales of passenger cars and other vehicles such as minivans, vans, sport-utility vehicles, pickup trucks, and similar light trucks for personal use, whether new or used. Please exclude loans to finance fleet sales, personal cash loans secured by automobiles already paid for, loans to finance the purchase of commercial vehicles and farm equipment, and lease financing.)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 56 | 83.6 | 26 | 78.8 | 30 | 88.2 |
| Eased somewhat | 10 | 14.9 | 6 | 18.2 | 4 | 11.8 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 67 | 100.0 | 33 | 100.0 | 34 | 100.0 |

25. Over the past three months, how have your bank's credit standards for approving applications for consumer loans other than credit card and auto loans changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 66 | 93.0 | 36 | 100.0 | 30 | 85.7 |
| Eased somewhat | 5 | 7.0 | 0 | 0.0 | 5 | 14.3 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

26. Over the past three months, how has your bank changed the following terms and conditions on new or existing credit card accounts for individuals or households?
a. Credit limits

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 45 | 88.2 | 27 | 90.0 | 18 | 85.7 |
| Eased somewhat | 6 | 11.8 | 3 | 10.0 | 3 | 14.3 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 51 | 100.0 | 30 | 100.0 | 21 | 100.0 |

b. Spreads of interest rates charged on outstanding balances over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 2.0 | 1 | 3.3 | 0 | 0.0 |
| Remained basically unchanged | 49 | 96.1 | 28 | 93.3 | 21 | 100.0 |
| Eased somewhat | 1 | 2.0 | 1 | 3.3 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 51 | 100.0 | 30 | 100.0 | 21 | 100.0 |

c. Minimum percent of outstanding balances required to be repaid each month

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 50 | 98.0 | 29 | 96.7 | 21 | 100.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 1 | 2.0 | 1 | 3.3 | 0 | 0.0 |
| Total | 51 | 100.0 | 30 | 100.0 | 21 | 100.0 |

d. Minimum required credit score (increased score=tightened, reduced score=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 48 | 94.1 | 28 | 93.3 | 20 | 95.2 |
| Eased somewhat | 2 | 3.9 | 1 | 3.3 | 1 | 4.8 |
| Eased considerably | 1 | 2.0 | 1 | 3.3 | 0 | 0.0 |
| Total | 51 | 100.0 | 30 | 100.0 | 21 | 100.0 |

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 2.0 | 1 | 3.3 | 0 | 0.0 |
| Remained basically unchanged | 49 | 96.1 | 29 | 96.7 | 20 | 95.2 |
| Eased somewhat | 1 | 2.0 | 0 | 0.0 | 1 | 4.8 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 51 | 100.0 | 30 | 100.0 | 21 | 100.0 |

27. Over the past three months, how has your bank changed the following terms and conditions on loans to individuals or households to purchase autos?
a. Maximum maturity

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 63 | 95.5 | 29 | 90.6 | 34 | 100.0 |
| Eased somewhat | 3 | 4.5 | 3 | 9.4 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 66 | 100.0 | 32 | 100.0 | 34 | 100.0 |

b. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 4 | 6.1 | 2 | 6.3 | 2 | 5.9 |
| Remained basically unchanged | 51 | 77.3 | 25 | 78.1 | 26 | 76.5 |
| Eased somewhat | 11 | 16.7 | 5 | 15.6 | 6 | 17.6 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 66 | 100.0 | 32 | 100.0 | 34 | 100.0 |

c. Minimum required down payment (higher=tightened, lower=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 62 | 93.9 | 30 | 93.8 | 32 | 94.1 |
| Eased somewhat | 4 | 6.1 | 2 | 6.3 | 2 | 5.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 66 | 100.0 | 32 | 100.0 | 34 | 100.0 |

d. Minimum required credit score (increased score=tightened, reduced score=eased)

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 63 | 95.5 | 30 | 93.8 | 33 | 97.1 |
| Eased somewhat | 3 | 4.5 | 2 | 6.3 | 1 | 2.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 66 | 100.0 | 32 | 100.0 | 34 | 100.0 |

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 1.5 | 1 | 3.1 | 0 | 0.0 |
| Remained basically unchanged | 63 | 95.5 | 31 | 96.9 | 32 | 94.1 |
| Eased somewhat | 2 | 3.0 | 0 | 0.0 | 2 | 5.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 66 | 100.0 | 32 | 100.0 | 34 | 100.0 |

28. Over the past three months, how has your bank changed the following terms and conditions on consumer loans other than credit card and auto loans?
a. Maximum maturity

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 70 | 98.6 | 36 | 100.0 | 34 | 97.1 |
| Eased somewhat | 1 | 1.4 | 0 | 0.0 | 1 | 2.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

b. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 2.8 | 2 | 5.6 | 0 | 0.0 |
| Remained basically unchanged | 64 | 90.1 | 32 | 88.9 | 32 | 91.4 |
| Eased somewhat | 4 | 5.6 | 1 | 2.8 | 3 | 8.6 |
| Eased considerably | 1 | 1.4 | 1 | 2.8 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

c. Minimum required down payment (higher=tightened, lower=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 70 | 98.6 | 36 | 100.0 | 34 | 97.1 |
| Eased somewhat | 1 | 1.4 | 0 | 0.0 | 1 | 2.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

d. Minimum required credit score (increased score=tightened, reduced score=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 70 | 98.6 | 36 | 100.0 | 34 | 97.1 |
| Eased somewhat | 1 | 1.4 | 0 | 0.0 | 1 | 2.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 4.2 | 2 | 5.6 | 1 | 2.9 |
| Remained basically unchanged | 67 | 94.4 | 34 | 94.4 | 33 | 94.3 |
| Eased somewhat | 1 | 1.4 | 0 | 0.0 | 1 | 2.9 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

29. Apart from normal seasonal variation, how has demand from individuals or households for credit card loans changed over the past three months?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 10 | 18.9 | 6 | 20.0 | 4 | 17.4 |
| About the same | 39 | 73.6 | 21 | 70.0 | 18 | 78.3 |
| Moderately weaker | 4 | 7.5 | 3 | 10.0 | 1 | 4.3 |
| Substantially weaker | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 30 | 100.0 | 23 | 100.0 |

30. Apart from normal seasonal variation, how has demand from individuals or households for auto loans changed over the past three months?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 1 | 1.5 | 0 | 0.0 | 1 | 3.0 |
| Moderately stronger | 11 | 16.9 | 7 | 21.9 | 4 | 12.1 |
| About the same | 46 | 70.8 | 21 | 65.6 | 25 | 75.8 |
| Moderately weaker | 7 | 10.8 | 4 | 12.5 | 3 | 9.1 |
| Substantially weaker | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 65 | 100.0 | 32 | 100.0 | 33 | 100.0 |

31. Apart from normal seasonal variation, how has demand from individuals or households for consumer loans other than credit card and auto loans changed over the past three months?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 10 | 14.3 | 5 | 13.9 | 5 | 14.7 |
| About the same | 55 | 78.6 | 27 | 75.0 | 28 | 82.4 |
| Moderately weaker | 4 | 5.7 | 3 | 8.3 | 1 | 2.9 |
| Substantially weaker | 1 | 1.4 | 1 | 2.8 | 0 | 0.0 |
| Total | 70 | 100.0 | 36 | 100.0 | 34 | 100.0 |

Questions 32-35 ask about your bank's expectations for the behavior of loan delinquencies and charge-offs on C\&I, CRE, residential real estate, and consumer loans in 2014.
32. Assuming that economic activity progresses in line with consensus forecasts, what is your outlook for delinquencies and chargeoffs on your bank's C\&I loans in the following categories in 2014? (Please refer to the definitions of large and middle-market firms and of small firms suggested in question 1. If your bank defines firm size differently from the categories suggested in question 1, please use your definitions and indicate what they are.)
A. Outlook for loan quality on my bank's syndicated nonleveraged C\&I loans to large and middlemarket firms:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 15 | 24.2 | 9 | 23.7 | 6 | 25.0 |
| Loan quality is likely to remain around current levels | 45 | 72.6 | 27 | 71.1 | 18 | 75.0 |
| Loan quality is likely to deteriorate somewhat | 2 | 3.2 | 2 | 5.3 | 0 | 0.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 62 | 100.0 | 38 | 100.0 | 24 | 100.0 |

For this question, 10 respondents answered "My bank does not originate this type of loan."
B. Outlook for loan quality on my bank's syndicated leveraged C\&I loans to large and middle-market firms:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 9 | 17.3 | 6 | 16.7 | 3 | 18.8 |
| Loan quality is likely to remain around current levels | 36 | 69.2 | 24 | 66.7 | 12 | 75.0 |
| Loan quality is likely to deteriorate somewhat | 7 | 13.5 | 6 | 16.7 | 1 | 6.3 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 36 | 100.0 | 16 | 100.0 |

For this question, 18 respondents answered "My bank does not originate this type of loan."
C. Outlook for loan quality on my bank's nonsyndicated C\&I loans to large and middle-market firms:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 26 | 35.1 | 10 | 25.6 | 16 | 45.7 |
| Loan quality is likely to remain around current levels | 45 | 60.8 | 26 | 66.7 | 19 | 54.3 |
| Loan quality is likely to deteriorate somewhat | 3 | 4.1 | 3 | 7.7 | 0 | 0.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 74 | 100.0 | 39 | 100.0 | 35 | 100.0 |

D. Outlook for loan quality on my bank's C\&I loans to small firms :

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 31 | 43.7 | 12 | 33.3 | 19 | 54.3 |
| Loan quality is likely to remain around current levels | 35 | 49.3 | 20 | 55.6 | 15 | 42.9 |
| Loan quality is likely to deteriorate somewhat | 5 | 7.0 | 4 | 11.1 | 1 | 2.9 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

For this question, 2 respondents answered "My bank does not originate this type of loan."
33. Assuming that economic activity progresses in line with consensus forecasts, what is your outlook for delinquencies and chargeoffs on your bank's commercial real estate loans in the following categories in 2014?
A. Outlook for loan quality on my bank's construction and land development loans:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 1 | 1.4 | 1 | 2.7 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 34 | 47.2 | 14 | 37.8 | 20 | 57.1 |
| Loan quality is likely to remain around current levels | 37 | 51.4 | 22 | 59.5 | 15 | 42.9 |
| Loan quality is likely to deteriorate somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 72 | 100.0 | 37 | 100.0 | 35 | 100.0 |

B. Outlook for loan quality on my bank's loans secured by nonfarm nonresidential properties :

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 29 | 39.7 | 18 | 47.4 | 11 | 31.4 |
| Loan quality is likely to remain around current levels | 44 | 60.3 | 20 | 52.6 | 24 | 68.6 |
| Loan quality is likely to deteriorate somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 73 | 100.0 | 38 | 100.0 | 35 | 100.0 |

C. Outlook for loan quality on my bank's loans secured by multifamily residential properties :

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 14 | 19.7 | 6 | 16.2 | 8 | 23.5 |
| Loan quality is likely to remain around current levels | 54 | 76.1 | 29 | 78.4 | 25 | 73.5 |
| Loan quality is likely to deteriorate somewhat | 3 | 4.2 | 2 | 5.4 | 1 | 2.9 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 37 | 100.0 | 34 | 100.0 |

For this question, 2 respondents answered "My bank does not originate this type of loan."
34. Assuming that economic activity progresses in line with consensus forecasts, what is your outlook for delinquencies and chargeoffs on your bank's residential real estate loans in 2014? (Please refer to the definitions of residential mortgage loan categories used in questions 18-19.)
A. Outlook for loan quality on my bank's prime residential mortgage loans:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 34 | 47.9 | 21 | 58.3 | 13 | 37.1 |
| Loan quality is likely to remain around current levels | 36 | 50.7 | 15 | 41.7 | 21 | 60.0 |
| Loan quality is likely to deteriorate somewhat | 1 | 1.4 | 0 | 0.0 | 1 | 2.9 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 71 | 100.0 | 36 | 100.0 | 35 | 100.0 |

For this question, 2 respondents answered "My bank does not originate this type of loan."
B. Outlook for loan quality on my bank's nontraditional residential mortgage loans:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 15 | 41.7 | 11 | 61.1 | 4 | 22.2 |
| Loan quality is likely to remain around current levels | 21 | 58.3 | 7 | 38.9 | 14 | 77.8 |
| Loan quality is likely to deteriorate somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 36 | 100.0 | 18 | 100.0 | 18 | 100.0 |

For this question, 36 respondents answered "My bank does not originate this type of loan."
C. Outlook for loan quality on my bank's subprime residential mortgage loans:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 2 | 33.3 | 2 | 50.0 | 0 | 0.0 |
| Loan quality is likely to remain around current levels | 4 | 66.7 | 2 | 50.0 | 2 | 100.0 |
| Loan quality is likely to deteriorate somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 6 | 100.0 | 4 | 100.0 | 2 | 100.0 |

For this question, 66 respondents answered "My bank does not originate this type of loan."
D. Outlook for loan quality on my bank's revolving home equity lines of credit :

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 28 | 40.6 | 16 | 44.4 | 12 | 36.4 |
| Loan quality is likely to remain around current levels | 36 | 52.2 | 17 | 47.2 | 19 | 57.6 |
| Loan quality is likely to deteriorate somewhat | 5 | 7.2 | 3 | 8.3 | 2 | 6.1 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 69 | 100.0 | 36 | 100.0 | 33 | 100.0 |

For this question, 5 respondents answered "My bank does not originate this type of loan."
35. Assuming that economic activity progresses in line with consensus forecasts, what is your outlook for delinquencies and chargeoffs on your bank's consumer loans in 2014?
A. Outlook for loan quality on my bank's credit card loans:

|  | All Respondents | Large Banks |  | Other Banks |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 12 | 22.6 | 5 | 16.7 | 7 | 30.4 |
| Loan quality is likely to remain around current levels | 37 | 69.8 | 22 | 73.3 | 15 | 65.2 |
| Loan quality is likely to deteriorate somewhat | 4 | 7.5 | 3 | 10.0 | 1 | 4.3 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 30 | 100.0 | 23 | 100.0 |

For this question, 14 respondents answered "My bank does not originate this type of loan."
B. Outlook for loan quality on my bank's auto loans to prime borrowers :

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 14 | 21.2 | 6 | 18.8 | 8 | 23.5 |
| Loan quality is likely to remain around current levels | 47 | 71.2 | 21 | 65.6 | 26 | 76.5 |
| Loan quality is likely to deteriorate somewhat | 5 | 7.6 | 5 | 15.6 | 0 | 0.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 66 | 100.0 | 32 | 100.0 | 34 | 100.0 |

For this question, 5 respondents answered "My bank does not originate this type of loan."
C. Outlook for loan quality on my bank's auto loans to subprime borrowers :

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to remain around current levels | 5 | 41.7 | 2 | 28.6 | 3 | 60.0 |
| Loan quality is likely to deteriorate somewhat | 7 | 58.3 | 5 | 71.4 | 2 | 40.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 12 | 100.0 | 7 | 100.0 | 5 | 100.0 |

For this question, 56 respondents answered "My bank does not originate this type of loan."
D. Outlook for loan quality on my bank's loans other than credit card and auto loans:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 15 | 21.7 | 7 | 19.4 | 8 | 24.2 |
| Loan quality is likely to remain around current levels | 53 | 76.8 | 29 | 80.6 | 24 | 72.7 |
| Loan quality is likely to deteriorate somewhat | 1 | 1.4 | 0 | 0.0 | 1 | 3.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 69 | 100.0 | 36 | 100.0 | 33 | 100.0 |

For this question, 5 respondents answered "My bank does not originate this type of loan."

1. The sample is selected from among the largest banks in each Federal Reserve District. In the table, large banks are defined as those with total domestic assets of $\$ 20$ billion or more as of September 30, 2013. The combined assets of the 40 large banks totaled $\$ 8.2$ trillion, compared to $\$ 8.4$ trillion for the entire panel of 75 banks, and \$ 11.9 trillion for all domestically chartered, federally insured commercial banks.Return to text
2. The text of the letter is available at: http://www.federalreserve.gov/bankinforeg/srletters/sr1303.htm. Return to text
$\underline{\text { Senior Loan Officer Opinion Survey release dates } \mid \text { Surveys and reports }}$
