## Table 1

# Senior Loan Officer Opinion Survey on Bank Lending Practices at Selected Large Banks in the United States ${ }^{1}$ 

(Status of policy as of January 2011)
Questions 1-6 ask about commercial and industrial (C\&I) loans at your bank. Questions 1-3 deal with changes in your bank's lending policies over the past three months. Questions 4-5 deal with changes in demand for C\&I loans over the past three months. Question 6 asks about changes in prospective demand for C\&I loans at your bank, as indicated by the volume of recent inquiries about the availability of new credit lines or increases in existing lines. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.

1. Over the past three months, how have your bank's credit standards for approving applications for C\&I loans or credit lines-other than those to be used to finance mergers and acquisitions-to large and middle-market firms and to small firms changed? (If your bank defines firm size differently from the categories suggested below, please use your definitions and indicate what they are.)
A. Standards for large and middle-market firms (annual sales of $\$ 50$ million or more):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 1.8 | 0 | 0.0 | 1 | 4.0 |
| Remained basically unchanged | 49 | 86.0 | 26 | 81.3 | 23 | 92.0 |
| Eased somewhat | 7 | 12.3 | 6 | 18.8 | 1 | 4.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

B. Standards for small firms (annual sales of less than $\$ 50$ million):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 3.7 | 1 | 3.4 | 1 | 4.0 |
| Remained basically unchanged | 49 | 90.7 | 25 | 86.2 | 24 | 96.0 |
| Eased somewhat | 3 | 5.6 | 3 | 10.3 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

2. For applications for C\&I loans or credit lines-other than those to be used to finance mergers and acquisitions-from large and middle-market firms and from small firms that your bank currently is willing to approve, how have the terms of those loans changed over the past three months?
A. Terms for large and middle-market firms (annual sales of $\$ 50$ million or more):
a. Maximum size of credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 3.5 | 1 | 3.1 | 1 | 4.0 |
| Remained basically unchanged | 48 | 84.2 | 24 | 75.0 | 24 | 96.0 |
| Eased somewhat | 7 | 12.3 | 7 | 21.9 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

b. Maximum maturity of loans or credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 1.8 | 0 | 0.0 | 1 | 4.0 |
| Remained basically unchanged | 42 | 73.7 | 19 | 59.4 | 23 | 92.0 |
| Eased somewhat | 14 | 24.6 | 13 | 40.6 | 1 | 4.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

c. Costs of credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 3.5 | 2 | 6.3 | 0 | 0.0 |
| Remained basically unchanged | 38 | 66.7 | 18 | 56.3 | 20 | 80.0 |
| Eased somewhat | 17 | 29.8 | 12 | 37.5 | 5 | 20.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

d. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 4 | 7.0 | 2 | 6.3 | 2 | 8.0 |
| Remained basically unchanged | 22 | 38.6 | 8 | 25.0 | 14 | 56.0 |
| Eased somewhat | 29 | 50.9 | 20 | 62.5 | 9 | 36.0 |
| Eased considerably | 2 | 3.5 | 2 | 6.3 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

e. Premiums charged on riskier loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 4 | 7.0 | 0 | 0.0 | 4 | 16.0 |
| Remained basically unchanged | 45 | 78.9 | 25 | 78.1 | 20 | 80.0 |
| Eased somewhat | 8 | 14.0 | 7 | 21.9 | 1 | 4.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

## f. Loan covenants

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 1.8 | 0 | 0.0 | 1 | 4.0 |
| Tightened somewhat | 3 | 5.3 | 1 | 3.1 | 2 | 8.0 |
| Remained basically unchanged | 44 | 77.2 | 23 | 71.9 | 21 | 84.0 |
| Eased somewhat | 9 | 15.8 | 8 | 25.0 | 1 | 4.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

g. Collateralization requirements

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 4 | 7.0 | 1 | 3.1 | 3 | 12.0 |
| Remained basically unchanged | 51 | 89.5 | 30 | 93.8 | 21 | 84.0 |
| Eased somewhat | 2 | 3.5 | 1 | 3.1 | 1 | 4.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

B. Terms for small firms (annual sales of less than $\$ 50$ million):
a. Maximum size of credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 3.7 | 1 | 3.4 | 1 | 4.0 |
| Remained basically unchanged | 50 | 92.6 | 26 | 89.7 | 24 | 96.0 |
| Eased somewhat | 2 | 3.7 | 2 | 6.9 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

b. Maximum maturity of loans or credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 3.7 | 1 | 3.4 | 1 | 4.0 |
| Remained basically unchanged | 47 | 87.0 | 24 | 82.8 | 23 | 92.0 |
| Eased somewhat | 5 | 9.3 | 4 | 13.8 | 1 | 4.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

c. Costs of credit lines

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 3.7 | 1 | 3.4 | 1 | 4.0 |
| Remained basically unchanged | 41 | 75.9 | 20 | 69.0 | 21 | 84.0 |
| Eased somewhat | 11 | 20.4 | 8 | 27.6 | 3 | 12.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

d. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 5 | 9.3 | 2 | 6.9 | 3 | 12.0 |
| Remained basically unchanged | 28 | 51.9 | 14 | 48.3 | 14 | 56.0 |
| Eased somewhat | 21 | 38.9 | 13 | 44.8 | 8 | 32.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

e. Premiums charged on riskier loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 6 | 11.1 | 2 | 6.9 | 4 | 16.0 |
| Remained basically unchanged | 47 | 87.0 | 26 | 89.7 | 21 | 84.0 |
| Eased somewhat | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

## f. Loan covenants

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 1.9 | 0 | 0.0 | 1 | 4.0 |
| Tightened somewhat | 2 | 3.7 | 1 | 3.4 | 1 | 4.0 |
| Remained basically unchanged | 49 | 90.7 | 26 | 89.7 | 23 | 92.0 |
| Eased somewhat | 2 | 3.7 | 2 | 6.9 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

## g. Collateralization requirements

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 5.6 | 1 | 3.4 | 2 | 8.0 |
| Remained basically unchanged | 51 | 94.4 | 28 | 96.6 | 23 | 92.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

3. If your bank has tightened or eased its credit standards or its terms for C\&I loans or credit lines over the past three months (as described in questions 1 and 2), how important have been the following possible reasons for the change?
A. Possible reasons for tightening credit standards or loan terms:
a. Deterioration in your bank's current or expected capital position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 9 | 75.0 | 5 | 71.4 | 4 | 80.0 |
| Somewhat important | 3 | 25.0 | 2 | 28.6 | 1 | 20.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 12 | 100.0 | 7 | 100.0 | 5 | 100.0 |

b. Less favorable or more uncertain economic outlook

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 3 | 25.0 | 2 | 28.6 | 1 | 20.0 |
| Somewhat important | 8 | 66.7 | 4 | 57.1 | 4 | 80.0 |
| Very important | 1 | 8.3 | 1 | 14.3 | 0 | 0.0 |
| Total | 12 | 100.0 | 7 | 100.0 | 5 | 100.0 |

c. Worsening of industry-specific problems (please specify industries)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 5 | 41.7 | 3 | 42.9 | 2 | 40.0 |
| Somewhat important | 7 | 58.3 | 4 | 57.1 | 3 | 60.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 12 | 100.0 | 7 | 100.0 | 5 | 100.0 |

d. Less aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 9 | 75.0 | 5 | 71.4 | 4 | 80.0 |
| Somewhat important | 3 | 25.0 | 2 | 28.6 | 1 | 20.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 12 | 100.0 | 7 | 100.0 | 5 | 100.0 |

e. Reduced tolerance for risk

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 4 | 33.3 | 3 | 42.9 | 1 | 20.0 |
| Somewhat important | 5 | 41.7 | 2 | 28.6 | 3 | 60.0 |
| Very important | 3 | 25.0 | 2 | 28.6 | 1 | 20.0 |
| Total | 12 | 100.0 | 7 | 100.0 | 5 | 100.0 |

f. Decreased liquidity in the secondary market for these loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 7 | 58.3 | 5 | 71.4 | 2 | 40.0 |
| Somewhat important | 3 | 25.0 | 1 | 14.3 | 2 | 40.0 |
| Very important | 2 | 16.7 | 1 | 14.3 | 1 | 20.0 |
| Total | 12 | 100.0 | 7 | 100.0 | 5 | 100.0 |

g. Increase in defaults by borrowers in public debt markets

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 8 | 66.7 | 5 | 71.4 | 3 | 60.0 |
| Somewhat important | 4 | 33.3 | 2 | 28.6 | 2 | 40.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 12 | 100.0 | 7 | 100.0 | 5 | 100.0 |

h. Deterioration in your bank's current or expected liquidity position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 11 | 91.7 | 6 | 85.7 | 5 | 100.0 |
| Somewhat important | 1 | 8.3 | 1 | 14.3 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 12 | 100.0 | 7 | 100.0 | 5 | 100.0 |

i. Increased concerns about the effects of legislative changes, supervisory actions, or changes in accounting standards

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 6 | 46.2 | 3 | 42.9 | 3 | 50.0 |
| Somewhat important | 6 | 46.2 | 3 | 42.9 | 3 | 50.0 |
| Very important | 1 | 7.7 | 1 | 14.3 | 0 | 0.0 |
| Total | 13 | 100.0 | 7 | 100.0 | 6 | 100.0 |

B. Possible reasons for easing credit standards or loan terms:
a. Improvement in your bank's current or expected capital position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 26 | 86.7 | 18 | 81.8 | 8 | 100.0 |
| Somewhat important | 3 | 10.0 | 3 | 13.6 | 0 | 0.0 |
| Very important | 1 | 3.3 | 1 | 4.5 | 0 | 0.0 |
| Total | 30 | 100.0 | 22 | 100.0 | 8 | 100.0 |

b. More favorable or less uncertain economic outlook

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 6 | 20.0 | 4 | 18.2 | 2 | 25.0 |
| Somewhat important | 22 | 73.3 | 17 | 77.3 | 5 | 62.5 |
| Very important | 2 | 6.7 | 1 | 4.5 | 1 | 12.5 |
| Total | 30 | 100.0 | 22 | 100.0 | 8 | 100.0 |

c. Improvement in industry-specific problems (please specify industries)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 23 | 76.7 | 17 | 77.3 | 6 | 75.0 |
| Somewhat important | 6 | 20.0 | 4 | 18.2 | 2 | 25.0 |
| Very important | 1 | 3.3 | 1 | 4.5 | 0 | 0.0 |
| Total | 30 | 100.0 | 22 | 100.0 | 8 | 100.0 |

d. More aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 2 | 6.7 | 1 | 4.5 | 1 | 12.5 |
| Somewhat important | 14 | 46.7 | 11 | 50.0 | 3 | 37.5 |
| Very important | 14 | 46.7 | 10 | 45.5 | 4 | 50.0 |
| Total | 30 | 100.0 | 22 | 100.0 | 8 | 100.0 |

e. Increased tolerance for risk

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 22 | 73.3 | 14 | 63.6 | 8 | 100.0 |
| Somewhat important | 8 | 26.7 | 8 | 36.4 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 30 | 100.0 | 22 | 100.0 | 8 | 100.0 |

f. Increased liquidity in the secondary market for these loans

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 24 | 80.0 | 17 | 77.3 | 7 | 87.5 |
| Somewhat important | 4 | 13.3 | 4 | 18.2 | 0 | 0.0 |
| Very important | 2 | 6.7 | 1 | 4.5 | 1 | 12.5 |
| Total | 30 | 100.0 | 22 | 100.0 | 8 | 100.0 |

g. Reduction in defaults by borrowers in public debt markets

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 21 | 72.4 | 14 | 66.7 | 7 | 87.5 |
| Somewhat important | 8 | 27.6 | 7 | 33.3 | 1 | 12.5 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 29 | 100.0 | 21 | 100.0 | 8 | 100.0 |

h. Improvement in your bank's current or expected liquidity position

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 27 | 87.1 | 19 | 86.4 | 8 | 88.9 |
| Somewhat important | 1 | 3.2 | 0 | 0.0 | 1 | 11.1 |
| Very important | 3 | 9.7 | 3 | 13.6 | 0 | 0.0 |
| Total | 31 | 100.0 | 22 | 100.0 | 9 | 100.0 |

i. Reduced concerns about the effects of legislative changes, supervisory actions, or changes in accounting standards

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 25 | 86.2 | 18 | 85.7 | 7 | 87.5 |
| Somewhat important | 4 | 13.8 | 3 | 14.3 | 1 | 12.5 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 29 | 100.0 | 21 | 100.0 | 8 | 100.0 |

4. Apart from normal seasonal variation, how has demand for C\&I loans changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)
A. Demand for C\&I loans from large and middle-market firms (annual sales of $\$ 50$ million or more):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 1 | 1.8 | 1 | 3.1 | 0 | 0.0 |
| Moderately stronger | 19 | 33.3 | 16 | 50.0 | 3 | 12.0 |
| About the same | 33 | 57.9 | 15 | 46.9 | 18 | 72.0 |
| Moderately weaker | 3 | 5.3 | 0 | 0.0 | 3 | 12.0 |
| Substantially weaker | 1 | 1.8 | 0 | 0.0 | 1 | 4.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

B. Demand for C\&I loans from small firms (annual sales of less than $\$ 50$ million):

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 7 | 13.0 | 4 | 13.8 | 3 | 12.0 |
| About the same | 43 | 79.6 | 25 | 86.2 | 18 | 72.0 |
| Moderately weaker | 3 | 5.6 | 0 | 0.0 | 3 | 12.0 |
| Substantially weaker | 1 | 1.9 | 0 | 0.0 | 1 | 4.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

5. If demand for C\&I loans has strengthened or weakened over the past three months (as described in question 4), how important have been the following possible reasons for the change?
A. If stronger loan demand (answer 1 or 2 to question 4 A or 4 B ), possible reasons:
a. Customer inventory financing needs increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 12 | 54.5 | 10 | 55.6 | 2 | 50.0 |
| Somewhat important | 10 | 45.5 | 8 | 44.4 | 2 | 50.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 22 | 100.0 | 18 | 100.0 | 4 | 100.0 |

b. Customer accounts receivable financing needs increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 12 | 54.5 | 10 | 55.6 | 2 | 50.0 |
| Somewhat important | 10 | 45.5 | 8 | 44.4 | 2 | 50.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 22 | 100.0 | 18 | 100.0 | 4 | 100.0 |

c. Customer investment in plant or equipment increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 12 | 54.5 | 11 | 61.1 | 1 | 25.0 |
| Somewhat important | 10 | 45.5 | 7 | 38.9 | 3 | 75.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 22 | 100.0 | 18 | 100.0 | 4 | 100.0 |

d. Customer internally generated funds decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 18 | 81.8 | 14 | 77.8 | 4 | 100.0 |
| Somewhat important | 4 | 18.2 | 4 | 22.2 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 22 | 100.0 | 18 | 100.0 | 4 | 100.0 |

e. Customer merger or acquisition financing needs increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 5 | 22.7 | 3 | 16.7 | 2 | 50.0 |
| Somewhat important | 11 | 50.0 | 9 | 50.0 | 2 | 50.0 |
| Very important | 6 | 27.3 | 6 | 33.3 | 0 | 0.0 |
| Total | 22 | 100.0 | 18 | 100.0 | 4 | 100.0 |

f. Customer borrowing shifted to your bank from other bank or nonbank sources because these other sources became less attractive

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 10 | 47.6 | 8 | 47.1 | 2 | 50.0 |
| Somewhat important | 9 | 42.9 | 7 | 41.2 | 2 | 50.0 |
| Very important | 2 | 9.5 | 2 | 11.8 | 0 | 0.0 |
| Total | 21 | 100.0 | 17 | 100.0 | 4 | 100.0 |

B. If weaker loan demand (answer 4 or 5 to question 4A or 4B), possible reasons:
a. Customer inventory financing needs decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | 0.0 | 0 | -- | 0 | 0.0 |
| Somewhat important | 3 | 75.0 | 0 | -- | 3 | 75.0 |
| Very important | 1 | 25.0 | 0 | -- | 1 | 25.0 |
| Total | 4 | 100.0 | 0 | -- | 4 | 100.0 |

b. Customer accounts receivable financing needs decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | 0.0 | 0 | -- | 0 | 0.0 |
| Somewhat important | 3 | 75.0 | 0 | -- | 3 | 75.0 |
| Very important | 1 | 25.0 | 0 | -- | 1 | 25.0 |
| Total | 4 | 100.0 | 0 | -- | 4 | 100.0 |

c. Customer investment in plant or equipment decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 0 | 0.0 | 0 | -- | 0 | 0.0 |
| Somewhat important | 2 | 50.0 | 0 | -- | 2 | 50.0 |
| Very important | 2 | 50.0 | 0 | -- | 2 | 50.0 |
| Total | 4 | 100.0 | 0 | -- | 4 | 100.0 |

d. Customer internally generated funds increased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 2 | 50.0 | 0 | -- | 2 | 50.0 |
| Somewhat important | 2 | 50.0 | 0 | -- | 2 | 50.0 |
| Very important | 0 | 0.0 | 0 | -- | 0 | 0.0 |
| Total | 4 | 100.0 | 0 | -- | 4 | 100.0 |

e. Customer merger or acquisition financing needs decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 3 | 75.0 | 0 | -- | 3 | 75.0 |
| Somewhat important | 0 | 0.0 | 0 | -- | 0 | 0.0 |
| Very important | 1 | 25.0 | 0 | -- | 1 | 25.0 |
| Total | 4 | 100.0 | 0 | -- | 4 | 100.0 |

f. Customer borrowing shifted from your bank to other bank or nonbank credit sources because these other sources became more attractive

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 3 | 75.0 | 0 | -- | 3 | 75.0 |
| Somewhat important | 1 | 25.0 | 0 | -- | 1 | 25.0 |
| Very important | 0 | 0.0 | 0 | -- | 0 | 0.0 |
| Total | 4 | 100.0 | 0 | -- | 4 | 100.0 |

6. At your bank, how has the number of inquiries from potential business borrowers regarding the availability and terms of new credit lines or increases in existing lines changed over the past three months? (Please consider only inquiries for additional or increased C\&I lines as opposed to the refinancing of existing loans.)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
|  | 1 | 1.8 | 1 | 3.1 | 0 | 0.0 |
| The number of inquiries has increased moderately | 23 | 40.4 | 18 | 56.3 | 5 | 20.0 |
| The number of inquiries has stayed about the same | 31 | 54.4 | 13 | 40.6 | 18 | 72.0 |
| The number of inquiries has decreased moderately | 1 | 1.8 | 0 | 0.0 | 1 | 4.0 |
| The number of inquiries has decreased substantially | 1 | 1.8 | 0 | 0.0 | 1 | 4.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

Questions 7-8 ask about commercial real estate (CRE) loans at your bank, including construction and land development loans and loans secured by nonfarm nonresidential real estate. Question 7 deals with changes in your bank's standards over the past three months. Question 8 deals with changes in demand. If your bank's lending standards or terms have not changed over the relevant period, please report them as unchanged even if they are either restrictive or accommodative relative to longer-term norms. If your bank's standards or terms have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.
7. Over the past three months, how have your bank's credit standards for approving applications for CRE loans changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 6 | 10.5 | 2 | 6.3 | 4 | 16.0 |
| Remained basically unchanged | 45 | 78.9 | 25 | 78.1 | 20 | 80.0 |
| Eased somewhat | 5 | 8.8 | 4 | 12.5 | 1 | 4.0 |
| Eased considerably | 1 | 1.8 | 1 | 3.1 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

8. Apart from normal seasonal variation, how has demand for CRE loans changed over the past three months?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 2 | 3.5 | 2 | 6.3 | 0 | 0.0 |
| Moderately stronger | 14 | 24.6 | 12 | 37.5 | 2 | 8.0 |
| About the same | 32 | 56.1 | 16 | 50.0 | 16 | 64.0 |
| Moderately weaker | 7 | 12.3 | 2 | 6.3 | 5 | 20.0 |
| Substantially weaker | 2 | 3.5 | 0 | 0.0 | 2 | 8.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

Question 9 focuses on changes in your bank's policies on CRE loans over the past year. If your bank's lending policies have not changed over the past year, please report them as unchanged even if they are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past year, please report these changes regardless of how your bank's policies stand relative to longer-term norms.
9. Over the past year, how has your bank changed the following policies on CRE loans?
a. Maximum loan size

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 1.8 | 1 | 3.1 | 0 | 0.0 |
| Tightened somewhat | 13 | 22.8 | 7 | 21.9 | 6 | 24.0 |
| Remained basically unchanged | 38 | 66.7 | 20 | 62.5 | 18 | 72.0 |
| Eased somewhat | 5 | 8.8 | 4 | 12.5 | 1 | 4.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

b. Maximum loan maturity

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 2 | 3.5 | 2 | 6.3 | 0 | 0.0 |
| Tightened somewhat | 8 | 14.0 | 2 | 6.3 | 6 | 24.0 |
| Remained basically unchanged | 39 | 68.4 | 22 | 68.8 | 17 | 68.0 |
| Eased somewhat | 8 | 14.0 | 6 | 18.8 | 2 | 8.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

c. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 1.8 | 0 | 0.0 | 1 | 4.0 |
| Tightened somewhat | 12 | 21.1 | 8 | 25.0 | 4 | 16.0 |
| Remained basically unchanged | 33 | 57.9 | 15 | 46.9 | 18 | 72.0 |
| Eased somewhat | 10 | 17.5 | 8 | 25.0 | 2 | 8.0 |
| Eased considerably | 1 | 1.8 | 1 | 3.1 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

d. Loan-to-value ratios

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 2 | 3.5 | 1 | 3.1 | 1 | 4.0 |
| Tightened somewhat | 22 | 38.6 | 9 | 28.1 | 13 | 52.0 |
| Remained basically unchanged | 32 | 56.1 | 21 | 65.6 | 11 | 44.0 |
| Eased somewhat | 1 | 1.8 | 1 | 3.1 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

e. Requirements for take-out financing

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 5.3 | 0 | 0.0 | 3 | 12.0 |
| Remained basically unchanged | 54 | 94.7 | 32 | 100.0 | 22 | 88.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

f. Debt-service coverage ratios

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 1.8 | 1 | 3.1 | 0 | 0.0 |
| Tightened somewhat | 18 | 31.6 | 8 | 25.0 | 10 | 40.0 |
| Remained basically unchanged | 34 | 59.6 | 19 | 59.4 | 15 | 60.0 |
| Eased somewhat | 4 | 7.0 | 4 | 12.5 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 57 | 100.0 | 32 | 100.0 | 25 | 100.0 |

Questions 10-11 ask about three categories of residential mortgage loans at your bank—prime residential mortgages, nontraditional residential mortgages, and subprime residential mortgages. Question 10 deals with changes in your bank's credit standards for loans in each of these categories over the past three months. Question 11 deals with changes in demand for loans in each of these categories over the same period. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if the standards are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.

For the purposes of this survey, please use the following definitions of these loan categories (note that the loan categories are not mutually exclusive) and include first-lien loans only:

- The prime category of residential mortgages includes loans made to borrowers that typically had relatively strong, well-documented credit histories, relatively high credit scores, and relatively low debt-to-income ratios at the time of origination. This would include fully amortizing loans that have a fixed rate, a standard adjustable rate, or a common hybrid adjustable rate-those for which the interest rate is initially fixed for a multi-year period and subsequently adjusts more frequently.
- The nontraditional category of residential mortgages includes, but is not limited to, adjustable-rate mortgages with multiple payment options, interest-only mortgages, and "Alt-A" products such as mortgages with limited income verification and mortgages secured by non-owner-occupied properties. (Please exclude standard adjustable-rate mortgages and common hybrid adjustable-rate mortgages.)
- The subprime category of residential mortgages typically includes loans made to borrowers that displayed one or more of the following characteristics at the time of origination: weakened credit histories that include payment delinquencies, chargeoffs, judgments, and/or bankruptcies; reduced repayment capacity as measured by credit scores or debt-to-income ratios; or incomplete credit histories.

10. Over the past three months, how have your bank's credit standards for approving applications from individuals for mortgage loans to purchase homes changed?
A. Credit standards on mortgage loans that your bank categorizes as prime residential mortgages have:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 3.7 | 1 | 3.3 | 1 | 4.2 |
| Remained basically unchanged | 51 | 94.4 | 28 | 93.3 | 23 | 95.8 |
| Eased somewhat | 1 | 1.9 | 1 | 3.3 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 30 | 100.0 | 24 | 100.0 |

For this question, 1 respondent answered "My bank does not originate prime residential mortgages."
B. Credit standards on mortgage loans that your bank categorizes as nontraditional residential mortgages have:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 1 | 4.3 | 0 | 0.0 | 1 | 25.0 |
| Tightened somewhat | 2 | 8.7 | 2 | 10.5 | 0 | 0.0 |
| Remained basically unchanged | 20 | 87.0 | 17 | 89.5 | 3 | 75.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 23 | 100.0 | 19 | 100.0 | 4 | 100.0 |

For this question, 32 respondents answered "My bank does not originate nontraditional residential mortgages."
C. Credit standards on mortgage loans that your bank categorizes as subprime residential mortgages have:

Responses are not reported when the number of respondents is 3 or fewer.
11. Apart from normal seasonal variation, how has demand for mortgages to purchase homes changed over the past three months? (Please consider only new originations as opposed to the refinancing of existing mortgages.)
A. Demand for mortgages that your bank categorizes as prime residential mortgages was:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 2 | 3.7 | 1 | 3.3 | 1 | 4.2 |
| Moderately stronger | 2 | 3.7 | 1 | 3.3 | 1 | 4.2 |
| About the same | 33 | 61.1 | 20 | 66.7 | 13 | 54.2 |
| Moderately weaker | 15 | 27.8 | 7 | 23.3 | 8 | 33.3 |
| Substantially weaker | 2 | 3.7 | 1 | 3.3 | 1 | 4.2 |
| Total | 54 | 100.0 | 30 | 100.0 | 24 | 100.0 |

For this question, 1 respondent answered "My bank does not originate prime residential mortgages."
B. Demand for mortgages that your bank categorizes as nontraditional residential mortgages was:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Moderately stronger | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| About the same | 20 | 87.0 | 17 | 89.5 | 3 | 75.0 |
| Moderately weaker | 3 | 13.0 | 2 | 10.5 | 1 | 25.0 |
| Substantially weaker | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 23 | 100.0 | 19 | 100.0 | 4 | 100.0 |

For this question, 32 respondents answered "My bank does not originate nontraditional residential mortgages."
C. Demand for mortgages that your bank categorizes as subprime residential mortgages was:

Responses are not reported when the number of respondents is 3 or fewer.

Questions 12-13 ask about revolving home equity lines of credit at your bank. Question 12 deals with changes in your bank's credit standards over the past three months. Question 13 deals with changes in demand. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if they are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.
12. Over the past three months, how have your bank's credit standards for approving applications for revolving home equity lines of credit changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 5 | 9.1 | 2 | 6.7 | 3 | 12.0 |
| Remained basically unchanged | 47 | 85.5 | 26 | 86.7 | 21 | 84.0 |
| Eased somewhat | 3 | 5.5 | 2 | 6.7 | 1 | 4.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 55 | 100.0 | 30 | 100.0 | 25 | 100.0 |

13. Apart from normal seasonal variation, how has demand for revolving home equity lines of credit changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 1 | 1.8 | 0 | 0.0 | 1 | 4.0 |
| Moderately stronger | 4 | 7.3 | 2 | 6.7 | 2 | 8.0 |
| About the same | 38 | 69.1 | 22 | 73.3 | 16 | 64.0 |
| Moderately weaker | 11 | 20.0 | 6 | 20.0 | 5 | 20.0 |
| Substantially weaker | 1 | 1.8 | 0 | 0.0 | 1 | 4.0 |
| Total | 55 | 100.0 | 30 | 100.0 | 25 | 100.0 |

According to the Federal Reserve's H. 8 statistical release, ``Assets and Liabilities of Commercial Banks in the United States," closed-end one-to-four family residential real estate loans on banks' books have increased steadily since August 2010. Question 14 asks about the possible reasons for this recent increase in closed-end residential real estate loans. Question 15 asks about how holdings of residential real estate loans at your bank are expected to change in the first half of 2011.
14. If your bank's holdings of closed-end residential real estate loans have increased since August 2010, how important have been the following possible reasons for the increase? (Please disregard any increases in closedend residential real estate loans that may owe to a merger of your bank with another institution. If your bank's holdings of closed-end residential real estate loans have not increased since August 2010, please leave this question blank.)
a. Your bank has originated a larger volume of loans that are not eligible to be guaranteed by the Federal Housing Authority (FHA) or do not conform to standards required for sale to the government sponsored enterprises (GSEs), Federal National Mortgage Association and Federal Home Loan Mortgage Corporation (for example, loans above the conforming loan limit or loans on non-owner-occupied properties)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 17 | 68.0 | 9 | 69.2 | 8 | 66.7 |
| Somewhat important | 5 | 20.0 | 2 | 15.4 | 3 | 25.0 |
| Very important | 3 | 12.0 | 2 | 15.4 | 1 | 8.3 |
| Total | 25 | 100.0 | 13 | 100.0 | 12 | 100.0 |

b. Your bank has pursued fewer FHA endorsements leading to securitization or sold fewer loans to the GSEs due to actions they have taken that reduce the profitability of loan sales and securitizations relative to holding loans in portfolio (for example, due to the recent rise in fees charged by the FHA and changes in terms at the GSEs)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 22 | 88.0 | 11 | 84.6 | 11 | 91.7 |
| Somewhat important | 3 | 12.0 | 2 | 15.4 | 1 | 8.3 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 25 | 100.0 | 13 | 100.0 | 12 | 100.0 |

c. Your bank has become willing to hold a larger share of its asset portfolio in GSE- or FHA-eligible loans, because the risk-adjusted return on such loans has increased relative to other loan or other asset classes (please specify)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 13 | 48.1 | 8 | 53.3 | 5 | 41.7 |
| Somewhat important | 9 | 33.3 | 5 | 33.3 | 4 | 33.3 |
| Very important | 5 | 18.5 | 2 | 13.3 | 3 | 25.0 |
| Total | 27 | 100.0 | 15 | 100.0 | 12 | 100.0 |

d. Your bank has become more willing to grow its balance sheet by holding GSE- or FHA-eligible loans in portfolio for investment purposes

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 8 | 30.8 | 5 | 35.7 | 3 | 25.0 |
| Somewhat important | 9 | 34.6 | 4 | 28.6 | 5 | 41.7 |
| Very important | 9 | 34.6 | 5 | 35.7 | 4 | 33.3 |
| Total | 26 | 100.0 | 14 | 100.0 | 12 | 100.0 |

e. As a result of the high level of refinancing in recent months, your bank's originations of GSEeligible loans has exceeded your bank's capacity to process such loans for sale to the GSEs, but these loans will eventually be sold or securitized

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 21 | 80.8 | 11 | 78.6 | 10 | 83.3 |
| Somewhat important | 5 | 19.2 | 3 | 21.4 | 2 | 16.7 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 26 | 100.0 | 14 | 100.0 | 12 | 100.0 |

f. Your bank has increased its repurchases of loans that had previously been originated and sold or securitized (include loans repurchased from the GSEs and other MBS investors)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 23 | 92.0 | 11 | 84.6 | 12 | 100.0 |
| Somewhat important | 1 | 4.0 | 1 | 7.7 | 0 | 0.0 |
| Very important | 1 | 4.0 | 1 | 7.7 | 0 | 0.0 |
| Total | 25 | 100.0 | 13 | 100.0 | 12 | 100.0 |

g. Demand from the GSEs to purchase conforming loans from your bank has decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 24 | 96.0 | 12 | 92.3 | 12 | 100.0 |
| Somewhat important | 1 | 4.0 | 1 | 7.7 | 0 | 0.0 |
| Very important | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 25 | 100.0 | 13 | 100.0 | 12 | 100.0 |

h. Charge-offs or paydowns of your bank's existing closed-end residential real estate loan portfolio have decreased

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Not important | 21 | 80.8 | 10 | 71.4 | 11 | 91.7 |
| Somewhat important | 4 | 15.4 | 3 | 21.4 | 1 | 8.3 |
| Very important | 1 | 3.8 | 1 | 7.1 | 0 | 0.0 |
| Total | 26 | 100.0 | 14 | 100.0 | 12 | 100.0 |

15. Assuming that economic activity progresses in line with consensus forecasts, how does your bank expect its holdings of closed-end residential real estate loans to change over the first half of 2011? (Please disregard any increases in closed-end residential real estate loans that may owe to a merger of your bank with another institution.)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Holdings will increase significantly | 4 | 7.7 | 2 | 6.7 | 2 | 9.1 |
| Holdings will increase somewhat | 22 | 42.3 | 12 | 40.0 | 10 | 45.5 |
| Holdings will stay about the same | 19 | 36.5 | 12 | 40.0 | 7 | 31.8 |
| Holdings will decrease somewhat | 7 | 13.5 | 4 | 13.3 | 3 | 13.6 |
| Holdings will decrease significantly | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 52 | 100.0 | 30 | 100.0 | 22 | 100.0 |

Questions 16-21 ask about consumer lending at your bank. Question 16 deals with changes in your bank's willingness to make consumer loans over the past three months. Questions 17-20 deal with changes in credit standards and loan terms over the same period. Question 21 deals with changes in demand for consumer loans over the past three months. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.
16. Please indicate your bank's willingness to make consumer installment loans now as opposed to three months ago.

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Much more willing | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Somewhat more willing | 11 | 20.4 | 7 | 24.1 | 4 | 16.0 |
| About unchanged | 43 | 79.6 | 22 | 75.9 | 21 | 84.0 |
| Somewhat less willing | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Much less willing | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

17. Over the past three months, how have your bank's credit standards for approving applications for credit cards from individuals or households changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 2.5 | 1 | 4.3 | 0 | 0.0 |
| Remained basically unchanged | 34 | 85.0 | 17 | 73.9 | 17 | 100.0 |
| Eased somewhat | 5 | 12.5 | 5 | 21.7 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 40 | 100.0 | 23 | 100.0 | 17 | 100.0 |

18. Over the past three months, how have your bank's credit standards for approving applications for consumer loans other than credit card loans changed?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 52 | 96.3 | 28 | 96.6 | 24 | 96.0 |
| Eased somewhat | 2 | 3.7 | 1 | 3.4 | 1 | 4.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

19. Over the past three months, how has your bank changed the following terms and conditions on new or existing credit card accounts for individuals or households?
a. Credit limits

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 4 | 10.8 | 4 | 18.2 | 0 | 0.0 |
| Remained basically unchanged | 29 | 78.4 | 14 | 63.6 | 15 | 100.0 |
| Eased somewhat | 4 | 10.8 | 4 | 18.2 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 37 | 100.0 | 22 | 100.0 | 15 | 100.0 |

b. Spreads of interest rates charged on outstanding balances over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 5.4 | 2 | 9.1 | 0 | 0.0 |
| Remained basically unchanged | 35 | 94.6 | 20 | 90.9 | 15 | 100.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 37 | 100.0 | 22 | 100.0 | 15 | 100.0 |

c. Minimum percent of outstanding balances required to be repaid each month

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 5.4 | 2 | 9.1 | 0 | 0.0 |
| Remained basically unchanged | 35 | 94.6 | 20 | 90.9 | 15 | 100.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 37 | 100.0 | 22 | 100.0 | 15 | 100.0 |

d. Minimum required credit score (increased score=tightened, reduced score=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 5.4 | 2 | 9.1 | 0 | 0.0 |
| Remained basically unchanged | 30 | 81.1 | 15 | 68.2 | 15 | 100.0 |
| Eased somewhat | 5 | 13.5 | 5 | 22.7 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 37 | 100.0 | 22 | 100.0 | 15 | 100.0 |

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 36 | 100.0 | 21 | 100.0 | 15 | 100.0 |
| Eased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 36 | 100.0 | 21 | 100.0 | 15 | 100.0 |

20. Over the past three months, how has your bank changed the following terms and conditions on consumer loans other than credit card loans?
a. Maximum maturity

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 2 | 3.8 | 1 | 3.4 | 1 | 4.2 |
| Remained basically unchanged | 48 | 90.6 | 26 | 89.7 | 22 | 91.7 |
| Eased somewhat | 2 | 3.8 | 2 | 6.9 | 0 | 0.0 |
| Eased considerably | 1 | 1.9 | 0 | 0.0 | 1 | 4.2 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

b. Spreads of loan rates over your bank's cost of funds (wider spreads=tightened, narrower spreads=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 5.7 | 1 | 3.4 | 2 | 8.3 |
| Remained basically unchanged | 42 | 79.2 | 23 | 79.3 | 19 | 79.2 |
| Eased somewhat | 8 | 15.1 | 5 | 17.2 | 3 | 12.5 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

c. Minimum required down payment

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 1 | 1.9 | 0 | 0.0 | 1 | 4.2 |
| Remained basically unchanged | 51 | 96.2 | 28 | 96.6 | 23 | 95.8 |
| Eased somewhat | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

d. Minimum required credit score (increased score=tightened, reduced score=eased)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 5.7 | 1 | 3.4 | 2 | 8.3 |
| Remained basically unchanged | 49 | 92.5 | 27 | 93.1 | 22 | 91.7 |
| Eased somewhat | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

e. The extent to which loans are granted to some customers that do not meet credit scoring thresholds (increased=eased, decreased=tightened)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Tightened considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Tightened somewhat | 3 | 5.7 | 2 | 6.9 | 1 | 4.2 |
| Remained basically unchanged | 49 | 92.5 | 26 | 89.7 | 23 | 95.8 |
| Eased somewhat | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Eased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

21. Apart from normal seasonal variation, how has demand for consumer loans of all types changed over the past three months?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Substantially stronger | 1 | 1.9 | 0 | 0.0 | 1 | 4.0 |
| Moderately stronger | 8 | 14.8 | 4 | 13.8 | 4 | 16.0 |
| About the same | 39 | 72.2 | 23 | 79.3 | 16 | 64.0 |
| Moderately weaker | 5 | 9.3 | 2 | 6.9 | 3 | 12.0 |
| Substantially weaker | 1 | 1.9 | 0 | 0.0 | 1 | 4.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

Question 22 asks about changes in the sizes of credit lines to households and businesses at your bank over the past three months. If the sizes of credit lines at your bank have not changed, please report them as unchanged even if they are either larger or smaller than longer-term norms. If the sizes of credit lines at your bank have increased or decreased, please so report them regardless of whether they are larger or smaller than longer-term norms.
22. Over the past three months, how has your bank changed the size of credit lines for existing customers with the following types of accounts? Please consider changes made to line sizes during the life of existing credit agreements as well as changes made to line sizes upon renewal or renegotiation of existing agreements.
a. Home equity lines of credit

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Increased somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Remained basically unchanged | 51 | 94.4 | 27 | 93.1 | 24 | 96.0 |
| Decreased somewhat | 2 | 3.7 | 1 | 3.4 | 1 | 4.0 |
| Decreased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 54 | 100.0 | 29 | 100.0 | 25 | 100.0 |

b. Consumer credit card accounts

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased somewhat | 2 | 5.4 | 1 | 4.5 | 1 | 6.7 |
| Remained basically unchanged | 31 | 83.8 | 19 | 86.4 | 12 | 80.0 |
| Decreased somewhat | 4 | 10.8 | 2 | 9.1 | 2 | 13.3 |
| Decreased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 37 | 100.0 | 22 | 100.0 | 15 | 100.0 |


|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased somewhat | 3 | 7.7 | 1 | 4.2 | 2 | 13.3 |
| Remained basically unchanged | 34 | 87.2 | 21 | 87.5 | 13 | 86.7 |
| Decreased somewhat | 2 | 5.1 | 2 | 8.3 | 0 | 0.0 |
| Decreased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 39 | 100.0 | 24 | 100.0 | 15 | 100.0 |

d. C\&I credit lines (excluding business credit card accounts)

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Increased somewhat | 4 | 7.5 | 2 | 6.9 | 2 | 8.3 |
| Remained basically unchanged | 45 | 84.9 | 24 | 82.8 | 21 | 87.5 |
| Decreased somewhat | 3 | 5.7 | 2 | 6.9 | 1 | 4.2 |
| Decreased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

e. Commercial construction lines of credit

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased somewhat | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Remained basically unchanged | 39 | 75.0 | 21 | 72.4 | 18 | 78.3 |
| Decreased somewhat | 7 | 13.5 | 5 | 17.2 | 2 | 8.7 |
| Decreased considerably | 5 | 9.6 | 2 | 6.9 | 3 | 13.0 |
| Total | 52 | 100.0 | 29 | 100.0 | 23 | 100.0 |

f. Lines of credit for financial firms

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Increased considerably | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Increased somewhat | 3 | 6.5 | 2 | 6.9 | 1 | 5.9 |
| Remained basically unchanged | 39 | 84.8 | 24 | 82.8 | 15 | 88.2 |
| Decreased somewhat | 3 | 6.5 | 2 | 6.9 | 1 | 5.9 |
| Decreased considerably | 1 | 2.2 | 1 | 3.4 | 0 | 0.0 |
| Total | 46 | 100.0 | 29 | 100.0 | 17 | 100.0 |

In recent quarters, loan delinquencies and charge-offs have declined in some loan classes while stabilizing or moving higher in other loan classes. Questions 23-25 ask about your bank's expectations for the behavior of these measures of loan quality in 2011. Question 23 asks about C\&I loans to large and middle-market firms and to small firms. Question 24 asks about CRE loans, and question 25 asks about loans to households.
23. Assuming that economic activity progresses in line with consensus forecasts, what is your outlook for delinquencies and chargeoffs on your bank's C\&I loans to large and middle-market firms and to small firms in 2011?
A. Outlook for loan quality on C\&I loans to large and middle-market firms:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
|  | 5 | 9.1 | 4 | 13.3 | 1 | 4.0 |
|  | 40 | 72.7 | 23 | 76.7 | 17 | 68.0 |
|  | 10 | 18.2 | 3 | 10.0 | 7 | 28.0 |
|  | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
|  | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
|  | 55 | 100.0 | 30 | 100.0 | 25 | 100.0 |

B. Outlook for loan quality on C\&I loans to small firms:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
|  | 1 | 1.9 | 1 | 3.6 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 37 | 69.8 | 20 | 71.4 | 17 | 68.0 |
| Loan quality is likely to stabilize around current levels | 15 | 28.3 | 7 | 25.0 | 8 | 32.0 |
| Loan quality is likely to deteriorate somewhat | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 28 | 100.0 | 25 | 100.0 |

For this question, 2 respondents answered "My bank does not originate this type of loan."
24. Assuming that economic activity progresses in line with consensus forecasts, what is your outlook for delinquencies and chargeoffs on your bank's commercial real estate loans in 2011?

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 3 | 5.4 | 3 | 9.7 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 31 | 55.4 | 19 | 61.3 | 12 | 48.0 |
| Loan quality is likely to stabilize around current levels | 19 | 33.9 | 8 | 25.8 | 11 | 44.0 |
| Loan quality is likely to deteriorate somewhat | 3 | 5.4 | 1 | 3.2 | 2 | 8.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 56 | 100.0 | 31 | 100.0 | 25 | 100.0 |

25. Assuming that economic activity progresses in line with consensus forecasts, what is your outlook for delinquencies and chargeoffs on your bank's loans to households in 2011?
A. Outlook for loan quality on prime residential mortgage loans:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
|  | 1 | 1.8 | 1 | 3.3 | 0 | 0.0 |
|  | 25 | 45.5 | 16 | 53.3 | 9 | 36.0 |
|  | 25 | 45.5 | 11 | 36.7 | 14 | 56.0 |
|  | 4 | 7.3 | 2 | 6.7 | 2 | 8.0 |
|  | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
|  | 55 | 100.0 | 30 | 100.0 | 25 | 100.0 |

For this question, 2 respondents answered "My bank does not originate this type of loan."
B. Outlook for loan quality on nontraditional residential mortgage loans:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
|  | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
|  | 9 | 33.3 | 7 | 35.0 | 2 | 28.6 |
|  | 14 | 51.9 | 9 | 45.0 | 5 | 71.4 |
|  | 4 | 14.8 | 4 | 20.0 | 0 | 0.0 |
|  | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
|  | 27 | 100.0 | 20 | 100.0 | 7 | 100.0 |

For this question, 29 respondents answered "My bank does not originate this type of loan."
C. Outlook for loan quality on subprime residential mortgage loans:

Responses are not reported when the number of respondents is 3 or fewer.
D. Outlook for loan quality on revolving home equity lines of credit:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
|  | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 22 | 40.0 | 14 | 46.7 | 8 | 32.0 |
| Loan quality is likely to stabilize around current levels | 30 | 54.5 | 15 | 50.0 | 15 | 60.0 |
| Loan quality is likely to deteriorate somewhat | 3 | 5.5 | 1 | 3.3 | 2 | 8.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 55 | 100.0 | 30 | 100.0 | 25 | 100.0 |

For this question, 2 respondents answered "My bank does not originate this type of loan."
E. Outlook for loan quality on credit card loans:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
|  | 2 | 5.4 | 2 | 9.5 | 0 | 0.0 |
|  | 19 | 51.4 | 12 | 57.1 | 7 | 43.8 |
|  | 15 | 40.5 | 7 | 33.3 | 8 | 50.0 |
|  | 1 | 2.7 | 0 | 0.0 | 1 | 6.3 |
|  | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
|  | 37 | 100.0 | 21 | 100.0 | 16 | 100.0 |

For this question, 14 respondents answered "My bank does not originate this type of loan."
F. Outlook for loan quality on consumer loans other than credit cards:

|  | All Respondents |  | Large Banks |  | Other Banks |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Banks | Percent | Banks | Percent | Banks | Percent |
| Loan quality is likely to improve substantially | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Loan quality is likely to improve somewhat | 24 | 45.3 | 14 | 48.3 | 10 | 41.7 |
| Loan quality is likely to stabilize around current levels | 27 | 50.9 | 13 | 44.8 | 14 | 58.3 |
| Loan quality is likely to deteriorate somewhat | 1 | 1.9 | 1 | 3.4 | 0 | 0.0 |
| Loan quality is likely to deteriorate substantially | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Total | 53 | 100.0 | 29 | 100.0 | 24 | 100.0 |

For this question, 4 respondents answered "My bank does not originate this type of loan."

1. The sample is selected from among the largest banks in each Federal Reserve District. In the table, large banks are defined as those with total domestic assets of $\$ 20$ billion or more as of September 30, 2010. The combined assets of the 32 large banks totaled $\$ 6.7$ trillion, compared to $\$ 7.0$ trillion for the entire panel of 57 banks, and $\$ 10.5$ trillion for all domestically chartered, federally insured commercial banks.
