

Table 1

Senior Loan Officer Opinion Survey on Bank Lending Practices at Selected Large Banks in the United States ¹

(Status of policy as of July 2006)

*Questions 1-6 ask about **commercial and industrial (C&I)** loans at your bank. Questions 1-3 deal with changes in your bank's lending policies over the past three months. Questions 4-5 deal with changes in demand for C&I loans over the past three months. Question 6 asks about changes in prospective demand for C&I loans at your bank, as indicated by the volume of recent inquiries about the availability of new credit lines or increases in existing lines. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.*

1. Over the past three months, how have your bank's credit standards for approving applications for C&I loans or credit lines--other than those to be used to finance mergers and acquisitions--to large and middle-market firms and to small firms changed? (If your bank defines firm size differently from the categories suggested below, please use your definitions and indicate what they are.)

a. Standards for large and middle-market firms (annual sales of \$50 million or more):

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	3	5.4	2	5.7	1	4.8
Remained basically unchanged	45	80.4	28	80.0	17	81.0
Eased somewhat	8	14.3	5	14.3	3	14.3
Eased considerably	0	0.0	0	0.0	0	0.0
Total	56	100.0	35	100.0	21	100.0

b. Standards for small firms (annual sales of less than \$50 million):

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	4	7.1	2	5.7	2	9.5
Remained basically unchanged	47	83.9	31	88.6	16	76.2
Eased somewhat	5	8.9	2	5.7	3	14.3
Eased considerably	0	0.0	0	0.0	0	0.0
Total	56	100.0	35	100.0	21	100.0

2. For applications for C&I loans or credit lines--other than those to be used to finance mergers and acquisitions--from large and middle-market firms and from small firms that your bank currently is willing to approve, how have the terms of those loans changed over the past three months? (Please assign each term a number between 1 and 5 using the following scale: 1=tightened considerably, 2=tightened somewhat, 3=remained basically unchanged, 4=eased somewhat, 5=eased considerably.)

a. Terms for large and middle-market firms (annual sales of \$50 million or more):

	All Respondents	Large Banks	Other Banks
	Mean	Mean	Mean
Maximum size of credit lines	3.16	3.23	3.05
Maximum maturity of loans or credit lines	3.11	3.11	3.10
Costs of credit lines	3.20	3.21	3.20
Spreads of loan rates over your bank's cost of funds (wider spreads=tightened; narrower spreads=eased)	3.45	3.40	3.55
Premiums charged on riskier loans	3.11	3.17	3.00
Loan covenants	3.18	3.31	2.95
Collateralization requirements	3.09	3.14	3.00
Other (please specify)	3.00	3.00	0.00
Number of banks responding	55	35	20

b. Terms for small firms (annual sales of less than \$50 million):

	All Respondents	Large Banks	Other Banks
	Mean	Mean	Mean
Maximum size of credit lines	3.05	3.06	3.05
Maximum maturity of loans or credit lines	3.07	3.00	3.19
Costs of credit lines	3.07	3.06	3.10
Spreads of loan rates over your bank's cost of funds (wider spreads=tightened; narrower spreads=eased)	3.25	3.17	3.38
Premiums charged on riskier loans	2.95	2.94	2.95
Loan covenants	3.00	3.00	3.00
Collateralization requirements	2.98	3.00	2.95
Other (please specify)	0.00	0.00	0.00
Number of banks responding	56	35	21

3. If your bank has tightened or eased its credit standards or its terms for C&I loans or credit lines over the past three months (as described in questions 1 and 2), how important have been the following possible reasons for the change? (Please respond to either A, B, or both as appropriate and rate each possible reason using the following scale: 1=not important, 2=somewhat important, 3=very important.)

a. Possible reasons for tightening credit standards or loan terms:

	All Respondents	Large Banks	Other Banks
	Mean	Mean	Mean
Deterioration in your bank's current or expected capital position	1.00	1.00	1.00
Less favorable or more uncertain economic outlook	1.73	1.71	1.75
Worsening of industry-specific problems (please specify industries)	1.55	1.71	1.25
Less aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)	1.18	1.14	1.25
Reduced tolerance for risk	1.64	1.71	1.50
Decreased liquidity in the secondary market for these loans	1.18	1.14	1.25
Increase in defaults by borrowers in public debt markets	1.09	1.00	1.25
Other (please specify)	2.00	2.00	0.00
Number of banks responding	11	7	4

b. Possible reasons for easing credit standards or loan terms:

	All Respondents	Large Banks	Other Banks
	Mean	Mean	Mean
Improvement in your bank's current or expected capital position	1.12	1.12	1.11
More favorable or less uncertain economic outlook	1.31	1.29	1.33
Improvement in industry-specific problems (please specify industries)	1.15	1.18	1.11
More aggressive competition from other banks or nonbank lenders (other financial intermediaries or the capital markets)	2.63	2.60	2.70
Increased tolerance for risk	1.31	1.29	1.33
Increased liquidity in the secondary market for these loans	1.37	1.50	1.11
Reduction in defaults by borrowers in public debt markets	1.12	1.12	1.13
Other (please specify)	2.00	2.00	2.00
Number of banks responding	30	20	10

4. Apart from normal seasonal variation, how has demand for C&I loans changed over the past three months? (Please consider only funds actually disbursed as opposed to requests for new or increased lines of credit.)

a. Demand for C&I loans from large and middle-market firms (annual sales of \$50 million or more):

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	9	16.7	6	17.1	3	15.8
About the same	35	64.8	20	57.1	15	78.9
Moderately weaker	10	18.5	9	25.7	1	5.3
Substantially weaker	0	0.0	0	0.0	0	0.0
Total	54	100.0	35	100.0	19	100.0

b. Demand for C&I loans from small firms (annual sales of less than \$50 million):

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	9	16.7	7	20.6	2	10.0
About the same	36	66.7	19	55.9	17	85.0
Moderately weaker	9	16.7	8	23.5	1	5.0
Substantially weaker	0	0.0	0	0.0	0	0.0
Total	54	100.0	34	100.0	20	100.0

5. If demand for C&I loans has strengthened or weakened over the past three months (as described in question 4), how important have been the following possible reasons for the change? (Please respond to either A, B, or both as appropriate and rate each possible reason using the following scale: 1=not important, 2=somewhat important, 3=very important.)

a. If stronger loan demand (answer 1 or 2 to question 4A or 4B), possible reasons:

	All Respondents	Large Banks	Other Banks
	Mean	Mean	Mean
Customer inventory financing needs increased	1.67	1.55	2.00
Customer accounts receivable financing needs increased	1.71	1.60	2.00
Customer investment in plant or equipment increased	1.80	1.73	2.00
Customer internally generated funds decreased	1.14	1.10	1.25
Customer merger or acquisition financing needs increased	2.20	2.36	1.75
Customer borrowing shifted to your bank from other bank or nonbank sources because these other sources became less attractive	1.38	1.44	1.25
Other (please specify)	0.00	0.00	0.00
Number of banks responding	15	11	4

b. If weaker loan demand (answer 4 or 5 to question 4A or 4B), possible reasons:

	All Respondents	Large Banks	Other Banks
	Mean	Mean	Mean
Customer inventory financing needs decreased	1.67	1.64	2.00
Customer accounts receivable financing needs decreased	1.58	1.55	2.00
Customer investment in plant or equipment decreased	2.00	2.09	1.00
Customer internally generated funds increased	1.67	1.64	2.00
Customer merger or acquisition financing needs decreased	1.42	1.36	2.00
Customer borrowing shifted from your bank to other bank or nonbank credit sources because these other sources became more attractive	1.67	1.64	2.00
Other (please specify)	2.33	2.33	0.00
Number of banks responding	12	11	1

6. At your bank, how has the number of inquiries from potential business borrowers regarding the availability and terms of new credit lines or increases in existing lines changed over the past three months? (Please consider only inquiries for additional C&I lines as opposed to the refinancing of existing loans.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
The number of inquiries has increased substantially	0	0.0	0	0.0	0	0.0
The number of inquiries has increased moderately	9	16.1	7	20.0	2	9.5
The number of inquiries has stayed about the same	40	71.4	22	62.9	18	85.7
The number of inquiries has decreased moderately	7	12.5	6	17.1	1	4.8
The number of inquiries has decreased substantially	0	0.0	0	0.0	0	0.0
Total	56	100.0	35	100.0	21	100.0

Questions 7-8 ask about **commercial real estate loans** at your bank, including construction and land development loans and loans secured by nonfarm nonresidential real estate. **Question 7** deals with changes in your bank's standards over the last three months. **Question 8** deals with changes in demand. If your bank's lending standards or terms have not changed over the relevant period, please report them as unchanged even if they are either restrictive or accommodative relative to longer-term norms. If your bank's standards or terms have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.

7. Over the past three months, how have your bank's credit standards for approving applications for commercial real estate loans changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	13	23.2	10	28.6	3	14.3
Remained basically unchanged	36	64.3	21	60.0	15	71.4
Eased somewhat	7	12.5	4	11.4	3	14.3
Eased considerably	0	0.0	0	0.0	0	0.0
Total	56	100.0	35	100.0	21	100.0

8. Apart from normal seasonal variation, how has demand for commercial real estate loans changed over the past three months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	7	12.5	5	14.3	2	9.5
About the same	40	71.4	24	68.6	16	76.2
Moderately weaker	9	16.1	6	17.1	3	14.3
Substantially weaker	0	0.0	0	0.0	0	0.0
Total	56	100.0	35	100.0	21	100.0

Questions 9-10 ask about **residential mortgage loans** at your bank. Question 9 deals with changes in your bank's credit standards over the past three months, and question 10 deals with changes in demand over the same period. If your bank's credit standards have not changed over the relevant period, please report them as unchanged even if the standards are either restrictive or accommodative relative to longer-term norms. If your bank's credit standards have tightened or eased over the relevant period, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing standards as changes in standards.

9. Over the past three months, how have your bank's credit standards for approving applications from individuals for mortgage loans to purchase homes changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.7	1	2.9	1	5.3
Remained basically unchanged	45	83.3	28	80.0	17	89.5
Eased somewhat	7	13.0	6	17.1	1	5.3
Eased considerably	0	0.0	0	0.0	0	0.0
Total	54	100.0	35	100.0	19	100.0

10. Apart from normal seasonal variation, how has demand from individuals for mortgages to purchase homes changed over the past three months? (Please consider only new originations as opposed to the refinancing of existing mortgages.)

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	4	7.5	2	5.7	2	11.1
About the same	14	26.4	7	20.0	7	38.9
Moderately weaker	30	56.6	22	62.9	8	44.4
Substantially weaker	5	9.4	4	11.4	1	5.6
Total	53	100.0	35	100.0	18	100.0

*Questions 11-18 ask about two types of residential mortgage loans at your bank-- **subprime** residential mortgages and **non-traditional** residential mortgage products. For the purposes of this survey, please use the following definitions of these loan types (note that these loan types are not necessarily mutually exclusive):*

- The **subprime** category of residential mortgages typically includes loans made to borrowers that displayed one or more of the following characteristics at the time of origination: weakened credit histories that include payment delinquencies, chargeoffs, judgments, and/or bankruptcies; reduced repayment capacity as measured by credit scores or debt-to-income ratios; or incomplete credit histories. Please include first-lien loans only.*
- Non-traditional** residential mortgage products include, but are not limited to, adjustable-rate mortgages with multiple payment options, interest-only mortgages, and “Alt-A” products such as mortgages with limited income verification and mortgages secured by non-owner-occupied properties. (Please exclude standard adjustable-rate mortgages and common hybrid adjustable-rate mortgages--those for which the interest rate is initially fixed for a multi-year period and subsequently adjusts more frequently.)*

11. About what share of the dollar volume of residential mortgages currently on your bank’s books could be categorized as subprime, and what share could be categorized as non-traditional mortgage products?

a. The share of residential mortgages currently on your bank’s books that are subprime is:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Less than 5 percent	21	70.0	12	60.0	9	90.0
Between 5 percent and 10 percent	5	16.7	4	20.0	1	10.0
Between 11 percent and 15 percent	1	3.3	1	5.0	0	0.0
Between 16 percent and 20 percent	0	0.0	0	0.0	0	0.0
Between 21 percent and 30 percent	2	6.7	2	10.0	0	0.0
More than 30 percent	1	3.3	1	5.0	0	0.0
Total	30	100.0	20	100.0	10	100.0

b. The share of residential mortgage products currently on your bank's books that are non-traditional is:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Less than 5 percent	22	45.8	9	27.3	13	86.7
Between 5 percent and 10 percent	2	4.2	1	3.0	1	6.7
Between 11 percent and 15 percent	8	16.7	7	21.2	1	6.7
Between 16 percent and 20 percent	7	14.6	7	21.2	0	0.0
Between 21 percent and 30 percent	2	4.2	2	6.1	0	0.0
More than 30 percent	7	14.6	7	21.2	0	0.0
Total	48	100.0	33	100.0	15	100.0

12. How has the quality of your bank's subprime residential real estate portfolio--as measured by delinquencies and chargeoffs--changed over the past twelve months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Improved substantially	0	0.0	0	0.0	0	0.0
Improved somewhat	3	10.0	3	15.0	0	0.0
Remained unchanged	22	73.3	13	65.0	9	90.0
Deteriorated somewhat	5	16.7	4	20.0	1	10.0
Deteriorated substantially	0	0.0	0	0.0	0	0.0
Total	30	100.0	20	100.0	10	100.0

13. How has the quality of your bank's subprime residential real estate portfolio--as measured by delinquencies and chargeoffs--performed over the past twelve months relative to your bank's initial expectations?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much better than had been expected	0	0.0	0	0.0	0	0.0
Somewhat better than had been expected	3	10.0	3	15.0	0	0.0
About as had been expected	26	86.7	16	80.0	10	100.0
Somewhat worse than had been expected	1	3.3	1	5.0	0	0.0
Much worse than had been than expected	0	0.0	0	0.0	0	0.0
Total	30	100.0	20	100.0	10	100.0

14. Given the performance of your bank's subprime residential real estate portfolio over the past twelve months (as reported in question 12), how have you adjusted your standards and terms on such loans over that period? (Please assign each item a number between 1 and 5 using the following scale: 1=tightened considerably, 2=tightened somewhat, 3=remained basically unchanged, 4=eased somewhat, 5=eased considerably.)

	All Respondents	Large Banks	Other Banks
	Mean	Mean	Mean
Credit standards	2.93	2.89	3.00
Price-related terms (higher fees and wider spreads=tightened; lower fees and narrower spreads=eased)	2.90	2.84	3.00
Non-price-related terms	2.96	2.94	3.00
Number of banks responding	29	19	10

15. How has the quality of your bank's portfolio of non-traditional residential mortgage products--as measured by delinquencies and chargeoffs--changed over the past twelve months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Improved substantially	1	2.2	1	3.3	0	0.0
Improved somewhat	3	6.7	3	10.0	0	0.0
Remained unchanged	39	86.7	25	83.3	14	93.3
Deteriorated somewhat	2	4.4	1	3.3	1	6.7
Deteriorated substantially	0	0.0	0	0.0	0	0.0
Total	45	100.0	30	100.0	15	100.0

16. How has the quality of your bank's portfolio of non-traditional residential mortgage products--as measured by delinquencies and chargeoffs--performed over the past twelve months relative to your bank's initial expectations?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much better than had been expected	1	2.2	1	3.3	0	0.0
Somewhat better than had been expected	7	15.6	6	20.0	1	6.7
About as had been expected	36	80.0	22	73.3	14	93.3
Somewhat worse than had been expected	1	2.2	1	3.3	0	0.0
Much worse than had been than expected	0	0.0	0	0.0	0	0.0
Total	45	100.0	30	100.0	15	100.0

17. Given the performance of your bank's portfolio of non-traditional residential mortgage products over the past twelve months (as reported in question 15), how have you adjusted your standards and terms on such loans over that period? (Please assign each item a number between 1 and 5 using the following scale: 1=tightened considerably, 2=tightened somewhat, 3=remained basically unchanged, 4=eased somewhat, 5=eased considerably.)

	All Respondents	Large Banks	Other Banks
	Mean	Mean	Mean
Credit standards	3.02	3.03	3.00
Price-related terms (higher fees and wider spreads=tightened; lower fees and narrower spreads=eased)	2.91	2.83	3.07
Non-price-related terms	2.98	2.97	3.00
Number of banks responding	45	30	15

18. Assuming that economic activity progresses in line with consensus forecasts, what is your bank's outlook over the next twelve months for delinquencies and chargeoffs on subprime residential mortgages and non-traditional residential mortgage products currently on your bank's books?

a. Outlook for loan quality on subprime residential mortgages currently on your bank's books over the next twelve months is:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Likely to improve substantially	0	0.0	0	0.0	0	0.0
Likely to improve somewhat	0	0.0	0	0.0	0	0.0
Likely to stabilize around current levels	19	65.5	11	57.9	8	80.0
Likely to deteriorate somewhat	10	34.5	8	42.1	2	20.0
Likely to deteriorate substantially	0	0.0	0	0.0	0	0.0
Total	29	100.0	19	100.0	10	100.0

b. Outlook for loan quality on non-traditional residential mortgage products currently on your bank's books over the next twelve months is:

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Likely to improve substantially	0	0.0	0	0.0	0	0.0
Likely to improve somewhat	2	4.4	2	6.7	0	0.0
Likely to stabilize around current levels	28	62.2	16	53.3	12	80.0
Likely to deteriorate somewhat	15	33.3	12	40.0	3	20.0
Likely to deteriorate substantially	0	0.0	0	0.0	0	0.0
Total	45	100.0	30	100.0	15	100.0

Question 19 asks about the demand at your bank for residential real estate loans used to finance homes for investment purposes.

19. How has demand at your bank for residential real estate loans used to finance homes for investment purposes changed over the past twelve months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	1	2.0	1	3.0	0	0.0
Moderately stronger	8	16.0	6	18.2	2	11.8
About the same	26	52.0	14	42.4	12	70.6
Moderately weaker	12	24.0	10	30.3	2	11.8
Substantially weaker	3	6.0	2	6.1	1	5.9
Total	50	100.0	33	100.0	17	100.0

*Questions 20-25 ask about **consumer lending** at your bank. Question 20 deals with changes in your bank's willingness to make consumer loans over the past three months. Questions 21-24 deal with changes in credit standards and loan terms over the same period. Question 25 deals with changes in demand for consumer loans over the past three months. If your bank's lending policies have not changed over the past three months, please report them as unchanged even if the policies are either restrictive or accommodative relative to longer-term norms. If your bank's policies have tightened or eased over the past three months, please so report them regardless of how they stand relative to longer-term norms. Also, please report changes in enforcement of existing policies as changes in policies.*

20. Please indicate your bank's willingness to make consumer installment loans now as opposed to three months ago.

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Much more willing	0	0.0	0	0.0	0	0.0
Somewhat more willing	4	7.7	3	9.1	1	5.3
About unchanged	48	92.3	30	90.9	18	94.7
Somewhat less willing	0	0.0	0	0.0	0	0.0
Much less willing	0	0.0	0	0.0	0	0.0
Total	52	100.0	33	100.0	19	100.0

21. Over the past three months, how have your bank's credit standards for approving applications for credit cards from individuals or households changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	6.1	2	11.1	0	0.0
Remained basically unchanged	28	84.8	14	77.8	14	93.3
Eased somewhat	3	9.1	2	11.1	1	6.7
Eased considerably	0	0.0	0	0.0	0	0.0
Total	33	100.0	18	100.0	15	100.0

22. Over the past three months, how have your bank's credit standards for approving applications for consumer loans other than credit card loans changed?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Tightened considerably	0	0.0	0	0.0	0	0.0
Tightened somewhat	2	3.8	2	6.1	0	0.0
Remained basically unchanged	45	86.5	26	78.8	19	100.0
Eased somewhat	5	9.6	5	15.2	0	0.0
Eased considerably	0	0.0	0	0.0	0	0.0
Total	52	100.0	33	100.0	19	100.0

23. Over the past three months, how has your bank changed the following terms and conditions on new or existing credit card accounts for individuals or households? (Please assign each term a number between 1 and 5 using the following scale: 1=tightened considerably, 2=tightened somewhat, 3=remained basically unchanged, 4=eased somewhat, 5=eased considerably.)

	All Respondents	Large Banks	Other Banks
	Mean	Mean	Mean
Credit limits	3.00	3.00	3.00
Spreads of interest rates charged on outstanding balances over your bank's cost of funds (wider spreads=tightened; narrower spreads=eased)	2.97	2.81	3.15
Minimum percent of outstanding balances required to be repaid each month	2.93	2.88	3.00
Minimum required credit score (increased score=tightened; reduced score=eased)	3.07	3.06	3.08
The extent to which loans are granted to some customers that do not meet credit scoring thresholds (decreased=tightened; increased=eased)	2.97	2.94	3.00
Other (please specify)	3.00	3.00	0.00
Number of banks responding	29	16	13

24. Over the past three months, how has your bank changed the following terms and conditions on consumer loans other than credit card loans? (Please assign each term a number between 1 and 5 using the following scale: 1=tightened considerably, 2=tightened somewhat, 3=remained basically unchanged, 4=eased somewhat, 5=eased considerably.)

	All Respondents	Large Banks	Other Banks
	Mean	Mean	Mean
Maximum maturity	3.08	3.09	3.06
Spreads of loan rates over your bank's cost of funds (wider spreads=tightened; narrower spreads=eased)	3.08	3.03	3.17
Minimum required downpayment	3.00	3.00	3.00
Minimum required credit score (increased score=tightened; reduced score=eased)	3.02	3.03	3.00
The extent to which loans are granted to some customers that do not meet credit scoring thresholds (decreased=tightened; increased=eased)	2.92	2.88	3.00
Other (please specify)	3.00	3.00	3.00
Number of banks responding	50	32	18

25. Apart from normal seasonal variation, how has demand for consumer loans of all types changed over the past three months?

	All Respondents		Large Banks		Other Banks	
	Banks	Percent	Banks	Percent	Banks	Percent
Substantially stronger	0	0.0	0	0.0	0	0.0
Moderately stronger	4	7.5	1	2.9	3	15.8
About the same	25	47.2	15	44.1	10	52.6
Moderately weaker	22	41.5	16	47.1	6	31.6
Substantially weaker	2	3.8	2	5.9	0	0.0
Total	53	100.0	34	100.0	19	100.0

1. The sample is selected from among the largest banks in each Federal Reserve District. In the table, large banks are defined as those with total domestic assets of \$20 billion or more as of March 31, 2006. The combined assets of the 35 large banks totaled \$4.72 trillion, compared to \$4.93 trillion for the entire panel of 56 banks, and \$8.08 trillion for all domestically chartered, federally insured commercial banks.